

## **Historic, Archive Document**

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62.41  
**GIANT  
 CULTIVATED  
 BLUEBERRY**  
 PROFITABLE  
 BEAUTIFUL  
 See Page 17

51040  
**THE  
 NEW  
 HONEY-SWEET  
 WAYZATA**  
**Everbearing  
 Strawberry**  
 Bears in 60 Days  
 See Page 12

**LIBRARY  
 RECEIVED**  
 ★ APR 29 1940 ★  
 U.S. Department of Agriculture

**THE  
 MAMMOTH  
 BOYSENBERRY**  
 The Last Word For  
**SIZE—BEAUTY  
 FLAVOR**  
 See Page 18

1938 dup 77  
**Catskill**

ONLY  
**90¢**  
 Per 100

*Westhauser's*  
**No. 1 Bargain**  
**100 Catskill**  
 The new spring-bearing  
 Strawberry See Page 2  
**100 Gem**  
 Everbearing Strawberry;  
 bears 3 crops in 18 months  
 See Page 9  
 Net,  
 No Discount  
**\$1.69**

**CATSKILL \$4.95**  
 Now Only  
 See Page 2  
 Per 1000

**WESTHAUSER NURSERIES**  
 Quality Plants Northern Grown  
**SAWYER, MICHIGAN**



# Catskill

**A TRULY  
PROFITABLE  
COMMERCIAL  
SPRING BEARER**

**See Front Cover For Color Picture**

## New Giant Midseason Berry

Fruit Buyers, So Amazed at the Size of the Catskill Berries  
Grown on Our Farm, Tipped Out a Box and Counted  
Twenty-six Berries to a Full Quart

**Produced 32,000 Quarts From 3 Acres;  
Sold On Wholesale Market For \$3,500.00**

At last we are able to offer an outstanding and highly profitable  
midseason Strawberry.

This variety was introduced a few years ago by the New York  
Experiment Station. Does well on any kind of soil. We have  
fruited Catskill this year and were surprised by the size, beauty  
and quantities of berries produced this extremely dry season.

Catskill is self-pollenizing; the berries are dazzling bright red,  
like Premier, size like Fairfax or larger, on strong fruit stems, and  
hold their size to the last. In 1935 a three-acre lot produced 32,000  
quarts of berries. The plants are large and sturdy, producing  
strong runners; the leaves are extra large; a free plant maker.

25 for .....	\$0.40	100 for .....	\$0.90	500 for .....	\$2.50
50 for .....	.60	200 for .....	1.55	1000 for .....	4.95
75 for .....	.75	300 for .....	2.00	2000 for .....	9.00

For larger quantities, write for special prices.

## Discounts for Early Cash Orders

**20% DISCOUNT UP TO  
JANUARY 31st.**

**15% DISCOUNT UP TO  
MARCH 5th.**

**10% DISCOUNT UP TO  
APRIL 5th.**

**WRITE FOR SPECIAL PRICES ON  
LARGE QUANTITIES**

**OUR BROAD**

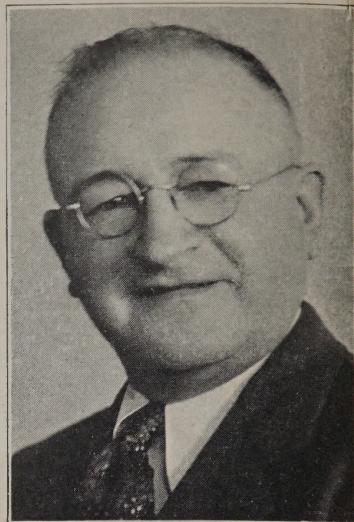
## **GUARANTEE**

**IS YOUR PROTECTION**

WE GUARANTEE that our nursery stock is first-  
class in every respect, free from disease, freshly dug,  
true to name, and to reach you in good growing  
condition. We will at our option either replace free  
of charge or refund your money on any shipment  
which arrives in bad condition, providing claim is  
made within five days after arrival of shipment, with  
a signed statement from your Express Agent or  
Postmaster, showing the extent of damage.

Our stock is carefully handled and full of vitality  
and, under ordinary conditions, should grow for  
you. But if it does not, owing to the weather and  
other conditions over which we have no control, we  
will replace it at half price the following season,  
if you notify us not later than October 1, 1940.

It is understood between purchaser and ourselves  
that we are not liable for any greater amount than  
paid for stock.



**WM. WESTHAUSER**

## **ALL SEASON STRAWBERRY GARDEN**

- 25 Premier. Earliest spring-bearer.
- 50 Catskill. Midseason.
- 25 Great Master. Late spring-bearer.
- 25 Gem. Everbearer.

**\$2.29** Net,  
NO DISCOUNT

**With Orders for  
\$5.00 or More**

- 2 Hansen Bush Cherry  
plants, or
- 25 2-yr. Asparagus, or
- 1 3-yr. Everblooming Rose, or
- 20 Chinese Elm trees, 18-20 in. or
- 25 GEM Everbearing Strawberry plants, or
- 25 Great Master, the new late Strawberry.

**With Orders for \$10.00 or More**

- 3 Hansen Bush Cherry plants, or
- 50 2-yr. Asparagus, or
- 50 Great Master, the new late spring-bearing Strawberry plants, or
- 6 1-yr. Boysenberry plants, or
- 40 Chinese Elm trees, 18-20 in.

We reserve the right, if we run short of any of the above items,  
to substitute any other listed as FREE GOODS.

**With Orders for \$25.00 or More**

250 Mastodon or Gem Everbearing Strawberry plants—our option.

**With Orders for \$50.00 or More**

500 Mastodon or Gem Everbearing Strawberry plants—our option.

### **Express Rates Reduced**

Express rates have been reduced on practically all nursery stock to most states.  
Express is the safest—the nursery stock is always in the open and does not heat  
as in mail bags.

### **MICHIGAN STATE DEPARTMENT OF AGRICULTURE ORCHARD AND NURSERY INSPECTION**

**Certificate of Inspection—No. 1274**

This is to certify that the raspberry fields of Westhauser Nurseries, Sawyer,  
Mich., have been inspected according to the regulations of this department, and  
have been found apparently free from dangerous insects and disease, this certi-  
ficate is granted and the sale of plants from the approved fields is authorized  
for the year ending September 15th, 1940. First inspection made 6-15-39; second  
made 9-8-39. ELMER A. BEAMER, Commissioner. C. A. BOYER in charge  
of Orchard and Nursery Inspection. Bureau of Agricultural Industry, MILES  
NELSON, Director. Lansing Mich., 9-26-39.



# Westhauser

## Efforts produce superior Results

OUR  
EXTRA HEAVY  
BEARING STRAIN  
CANNOT BE COMPARED  
WITH ORDINARY HAP-  
HAZARDLY GROWN STOCK

### You Take No Risk

WE HAVE SUCCEEDED DURING THE 1939 GROWING SEASON. In spite of the prolonged drought we have produced a healthy crop of extra heavy rooted plants for our 1940 trade with no extra cost to you.

OUR GOOD FORTUNE was not merely an accident, but due to our careful selection of the strongest plants for planting.

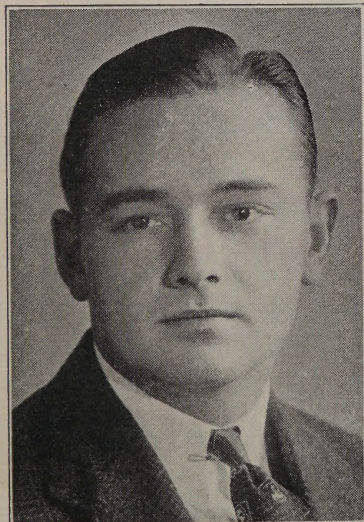
WE PLAN YEARS AHEAD by carefully preparing our soil with the necessary HUMUS and MINERALS essential in producing superior stock; also the expert care tendered the stock after planting.

GET YOUR PLANTS FRESHLY DUG. Some nurseries buy all their strawberry plants. Now these plants are shipped and reshipped several times before they reach you. Results, they are DRY and WEAKENED, with low vitality. Our plants are freshly dug, carefully packed and are on their way to you in a few hours after they are brought from our fields, thus reaching you in the best growing condition.

OUR NORTHERN CLIMATE is ideal for growing hardy nursery stock, because we are located so near Lake Michigan, which puts a damper on our winters, making the climate such that our nursery stock is practically dormant until late in the spring. Bear in mind, Mr. Fruit Grower, plants that are dormant so late in the season have little foliage and carry well in transit. That is one reason why our plants can be shipped long distances with the best of results.

#### REFERENCES:

Dun and Bradstreet; Benton Harbor State Bank, Benton Harbor, Mich.; Postmaster or Railway Express Agent, Sawyer, Mich.



R. E. WESTHAUSER

Produced at the  
Rate of 10,000  
Quarts per  
Acre

Westhauser Nurseries,  
Sawyer, Mich. Virginia

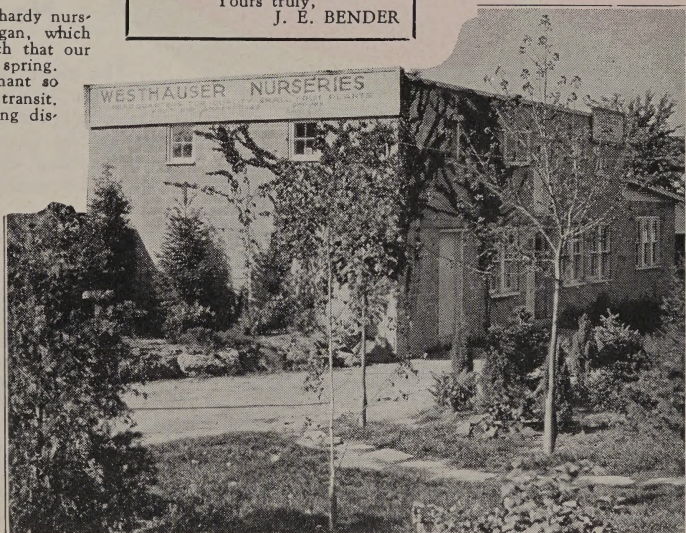
Dear Sir: From your 2000 Premier plants I harvested 2400 quarts of No. 1 berries last summer; I did not keep count of the smaller berries. I am going to plant 3 to 5 acres.

MRS. F. L. DAVIS

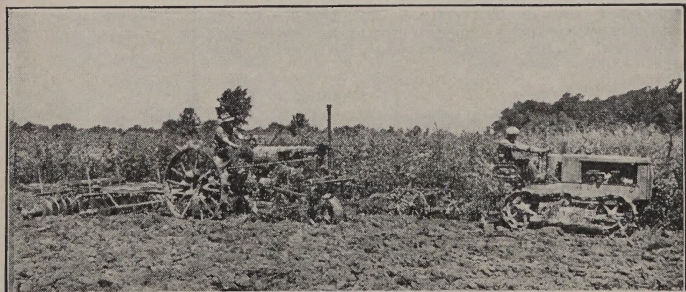
Only First Class  
Plants Writes  
Mr. Bender

MR. BENDER, of Iowa, writes: "I accept your prices, my dealings with you for the past two years is an assurance to me that I will receive nothing but first class plants from you. Please ship my order express."

Yours truly,  
J. E. BENDER



Westhauser's Up-to-Date Packing House and Office



Discing Under Heavy Cover Crop to Supply Humus and Minerals to Our Land





# GRAND CHAMPION

*Only From* **WESTHAUSER**  
*Can You Buy the  
Original Strain*

**Over 5000 Quarts On  
One-Half Acre In Spite  
of Heavy Spring Frosts**

## History of Grand Champion

Grand Champion was found as a single seedling growing on a decaying stump. This seedling produced 30 plants. The next spring there were 300 plants dug for replanting, and harvested 105 quarts of selected berries on a space 66 square feet.

## Over 5000 Quarts On One-Half Acre

Two years later, in spite of heavy frosts while they were in bloom and almost continuous rain during harvest they yielded over 5000 quarts of berries from one-half acre.

## No Crop Failures On Account of Spring Frosts

The plants are large, and the foliage is heavy which protects the blooms in early spring from freezing. This is not the only protection. It would not be saying too much if we called the Grand Champion the spring **Everbearer**, for we have picked strawberries for 40 days on account of its continual blooming. Complete crop failure is almost impossible.

## The Berries

For canning and preserving they are in a class by themselves as they are coreless and retain their shape and flavor in the can. Their rich red color, the extra large size, beautiful appearance and high quality attracts the fancy fruit buyer. We have received a premium on our Grand Champion ever since we have grown them.

## Grand Champion Prices

25 for .....	\$0.50	200 for .....	\$1.50
50 for .....	.70	300 for .....	2.10
75 for .....	.90	400 for .....	2.60
100 for .....	1.00	500 for .....	3.00
1000 for .....	\$6.00		
(Less Discount)			

## What Our Customers Say About Grand Champion

Wisconsin.  
"I want to write you about my Strawberry plants which I purchased from you last year. I was pleased with the Grand Champion—had a wonderful crop of excellent quality. I set several varieties which were good, but nothing compared to Grand Champion."

Yours truly,

ALVIN NITZ.

Westhauser's Nurseries.

Ohio.

Gentlemen: Last spring I bought 2000 Grand Champion Strawberry plants from you and I want to tell you what fine success I had with these plants.

Grand Champion beats them all for size, appearance, and fine quality. I grow only the better kind of Strawberries. My customers paid me a premium on Grand Champion and I always was sold out of them first. Not only are they larger than any other variety, but there were twice as many of them and picking was a pleasure and most profitable.

FAR VIEW FRUIT FARM.

## Westhauser's 3 BIG WINNERS

100 Grand Champion	}	\$2 49
100 Catskill		
50 Great Master		
50 Grand Champion	}	\$1 49
50 Catskill		
25 Great Master		

Net, No Discount



# GREAT MASTER

## A NEW MONEY MAKING SPRING BEARER

Great Master is a seedling discovered fruiting a few years ago. For years we have scoured the country over for just this type of a real worthwhile late berry. After watching Great Master and putting it through the most rigid tests we were amazed to find it really exceeded our fondest hopes. It is a large, real firm, fancy, glossy berry with a superb flavor of its own, outbears other late spring bearers two to one. The flowers are self pollinizing.

The plants are large and thrifty, make many runners, but space their plants far enough apart to insure large size berries; they ripen about three weeks later than Premier and mature every berry to full size.

We feel that we have done the strawberry world a real service by adding such a valuable variety to the strawberry family. Watch Great Master, buy a few plants and be the first in your locality to grow this outstanding wonder berry, prolong your fruiting season and have fancy berries when others are gone.

The supply of plants of Great Master is limited. Only 1000 plants to one customer.

See Page 2 for Discounts and Free Goods.



Great Master

### Great Master Prices

25 for ....	\$0.65	200 for ..	\$.3.00
50 for ....	1.00	300 for ....	4.25
75 for ....	1.50	400 for ..	5.00
100 for ...	1.75	1000 for ..	10.00

# PREMIER

Special Price

**\$4.95**  
Per 1000

See Page 2 For Discount

### Long Season STRAWBERRY GARDEN

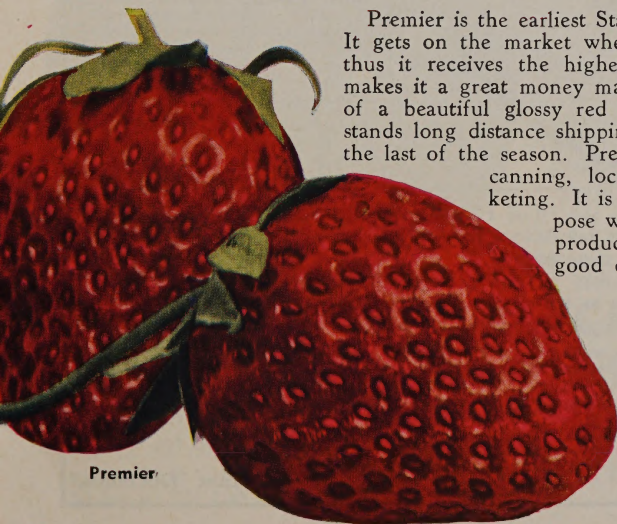
100 PREMIER. Earliest.

50 NEW GREAT MASTER. Latest.

**\$1.49**

NET, NO DISCOUNT

## EARLIEST, MOST PROFITABLE



Premier

Premier is the earliest Standard Strawberry to ripen. It gets on the market when there is no competition, thus it receives the highest prices. This fact alone makes it a great money maker. The berries are large, of a beautiful glossy red appearance, very firm and stands long distance shipping well. It holds its size to the last of the season. Premier is supreme for eating, canning, local and long distance marketing. It is a strawberry for every purpose wanted. The plants are very productive, sturdy, long rooted, good drought resister, and makes good on any kind of soil.

### Premier Prices

25 for .....	\$0.40
50 for .....	.60
75 for .....	.75
100 for .....	.85
200 for .....	1.50
300 for .....	2.15
500 for .....	2.50
1000 for .....	4.95
2000 for .....	9.00

Write for Special Prices for Larger Quantities.

### Westhauser's Improved Strain Are In a Class by Themselves

On our farms we have grown Premier for 17 years and are known throughout the country for our vigorous, productive stock which has been built up to its present perfection. Get started right and buy Westhauser's Improved strain.



# New Early **DORSETT**

## A Mighty New Comer

No other new variety has created such a quick and great demand and popular favor as the Dorsett.

Dorsett ripens with Premier or perhaps a day or two later, depending on the type of soil they are grown on.

Foliage is vigorous, healthy, dark green, upstanding and has a very thrifty appearance. 8 to 10 inches tall.

**BERRIES ARE LARGE AND FIRM**, considerably larger than Premier, very attractive, glistening bright red, firm, and appeal to the buyer of fancy berries. They ripen evenly all over, keep their fresh picked appearance on arrival at distant markets. The flavor is sub-acid, richly sweet and satisfying.

Our plants are grown on new land, are large with an extra heavy root system: they make a good fruiting row on any kind of soil.

A large commercial berry grower who grows the best standard varieties, says that he considers the Dorsett the most valuable variety he has grown, and if he could limit himself to one variety, he would choose Dorsett.

### Dorsett Prices

25 for	.....	\$.35
50 for	.....	.55
75 for	.....	.70
100 for	.....	.85
200 for	.....	1.50
300 for	.....	2.00
400 for	.....	2.40
1000 for	.....	5.00
2000 for	.....	9.00

Less Discounts.

### ECONOMY Strawberry Garden

50 Grand Champion  
50 Dorsett  
50 Dunlap  
50 Catskill

200  
Plants  
In All

Net,  
No Discount

**\$1.79**

### ECONOMY 1/4 Acre Assortment

500 Grand Champion  
500 Dorsett  
500 Dunlap  
500 Catskill

2000  
Plants.  
In All

Net,  
No Discount

**\$8.29**

Dorsett



Dear Sir:

The plants I have received from you in the past certainly were fine, the best plants I ever bought. The Fairfax is simply marvelous, brought 15 cents a pint when other varieties were bringing only 10 cents. I have commanded top prices all season.

MRS. J. E. BITHEL

## Fairfax

Early to Midseason  
The Sweetest Spring-  
Bearing Strawberry

The Fairfax ripens 3 to 5 days later than Dorsett, offspring of the same parents as Dorsett.

Fairfax, like Dorsett, makes plants freely; however, the foliage does not grow quite as tall as the Dorsett, the leaves are large, tough and disease-resistant, the plants spaced farther apart, similar to Premier.

The berries are fully as large as Dorsett, often 1½ inches through and red to the core, the shape is somewhat irregular, the color is medium to dark red, very shiny and polished appearing, covered with prominent yellow seeds.

The flavor is the best of any spring-bearing Strawberry; we have many letters from customers who tell us that they get more for Fairfax in their home stores, the trade calls for Fairfax by name and appreciate their superior quality.

### FAIRFAX PRICES

25 for	\$.40
50 for	.60
75 for	.80
100 for	.90
200 for	1.55
300 for	2.15
400 for	2.60
1000 for	5.50

Less Discounts.



# DUNLAP — The Old Standby

Midseason

The berries are medium to large, conical and often slightly necked, dark crimson with a deep red flesh, quality very good. The plants are healthy and vigorous. Very productive. Grows on all kinds of soil, and in extreme y cold climates. The best variety for canning and a good pollinizer for pistillate varieties. It can be shipped to distant markets. Holds up a long while after being picked. Season a few days after Premier begins bearing.

## AROMA

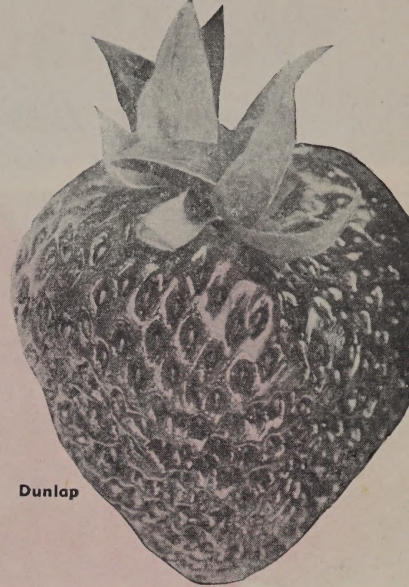
Late

The well-known berry that has been on the market for many years. Berries are a glossy red, and have a very pleasing flavor. It is one of the best berries grown for long distance shipping as well as being a home favorite. A trial will be sure to make friends and bring repeated orders.

### Prices on Dunlap and Aroma

25 for .....	\$0.30	300 for .....	1.90
50 for .....	.50	400 for .....	2.00
100 for .....	.65	1000 for .....	3.75
200 for .....	1.25	2000 for .....	7.00

For Larger Quantities, Write for Special Prices

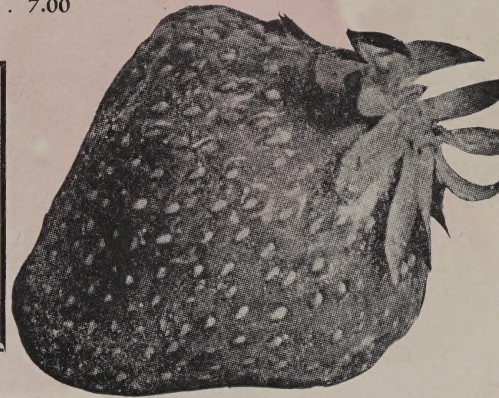


Dunlap

### Surplus Spring Bearing Strawberry Plants

During our digging season, at the end of each day, there are a few plants of all varieties left. We never carry plants over from one day to another, so these plants are classed as surplus plants. We offer them to you who do not care to have named varieties, at \$3.00 per 1000. We will not label these plants as to variety, simply calling them surplus plants. They are first class plants, fresh dug and will bear you a fine crop. These plants will not be sold in less than 1000 lots.

**\$3.00 per 1000** No Discount



Blakemore

## Two Strawberry Novelties

The plant supply of those below is very limited, only 100 to a customer.

### FUGEIMA

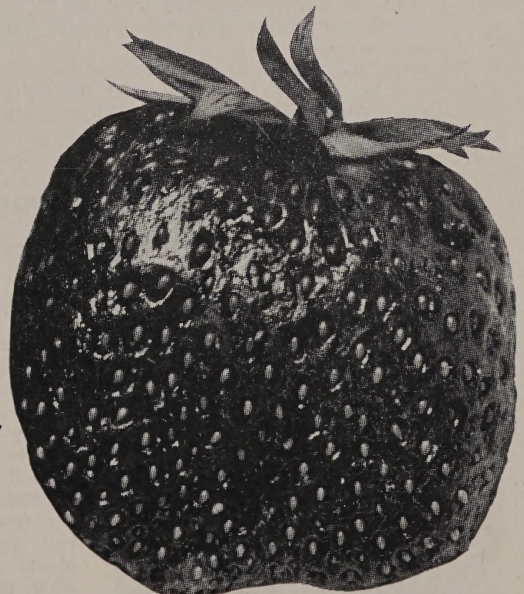
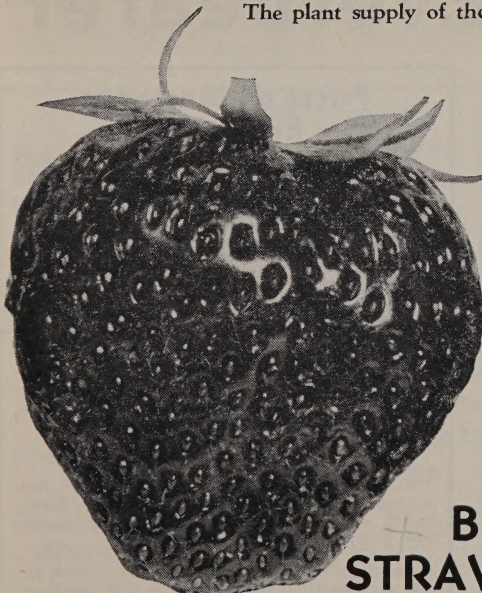
A new variety from Japan. Has a record of being the largest berry grown; one grower claims he found 14 berries that filled a quart box, one berry of which measured  $7\frac{1}{2}$  in. around,  $2\frac{3}{4}$  in. across, and weighed  $1\frac{3}{4}$  ozs. Berries are round, bright red in color and enticingly rich in flavor.

#### FUGEIMA PRICES

25 for ..	\$1.00
50 for ..	1.50
100 for ..	2.00

### BLACK STRAWBERRY

Here is a berry which is unique as to coloring and very distinctive as to flavor. It is so deep red, it appears black. Were you to eat one of these berries with your eyes closed, you would think you were eating a black sweet cherry. 25 for 70c; 50 for \$1.10; 100 for \$1.75.





# Westhauser's Improved Stra

*Have Berries This Summer 60-90 Days After*



**CLUB  
ORDERS  
Are  
Welcome**

**68,000 Mastodon  
Everbearing Strawberry  
Plants to One  
Co-Operative Buying  
Club**

Who tried several nurseries with orders for comparison. After the first shipment they selected Westhauser Nurseries to fill the balance of 68,000 plants.

## MASTODON Everbearer

### Three Full Crops In Eighteen Months

When planted this spring, this wonderful variety will produce a crop in July and continue bearing until late in the fall. The second spring the plants begin to fruit with the June varieties and continue on during the season.

The large size, fine quality and delicious flavor make the Mastodon a marvel of Nature. No wonder the demand for plants has increased from year to year. The demand for Mastodon exceeds the supply every year. Avoid disappointment by ordering early. Your plants will be reserved and shipped to you at the proper planting time.

### Get Started Right With a Heavy-Fruiting Strain

### COUNTRY HOME Collection

500 New Land Gem Everbearing

500 New Land Mastodon Everbearing

Net, **\$5<sup>40</sup>**  
No Discount

Since the vigor and energy of a plant are stored in the roots and crown, and since these plants have been improved each year by careful selection, such as we practice, you can readily appreciate that you get the best at no extra cost if you order your Mastodon plants from us. We sincerely believe that you cannot buy better plants no matter under what trade name advertised or price you pay.

### Prices on Mastodon Everbearer

25 for . . . . \$0.50	400 for . . . \$ 3.25
50 for . . . . .90	1000 for . . . 6.50
100 for . . . . 1.25	2000 for . . . 12.00
250 for . . . . 2.00	5000 for . . . 25.00

For Larger Quantities, Write for Special Prices.

Mr. L. S. Lawson, of Ohio, Writes: Bought 5000 Plants, Wants 20,000 Next Spring, Gets 25c Quart, After Frost—Still Picking

Mr. Wm. Westhauser, Dear Sir: Payne, Ohio.

We were sorry not to see you when at Sawyer some weeks ago.

We visited other nurseries on our trip to yours, but easily decided that the best prospects for strong, healthy strawberry plants for next spring planting were found in your fields.

The 5000 plants from you last spring are now a beautiful fruiting lot, and in spite of the fact that one week ago ice froze here more than one-fourth of an inch thick, and two freezes since, we are still picking large, ripe berries that sell at 25c per quart.

Our Mastodon Everbearers from your nursery simply will not quit bearing.

We are now preparing two and one-half acres for next spring planting and certainly will be back to you for plants.

L. S. LAWSON



# in of Everbearers

*Planting Until Snowfall*



## A WONDERFUL EVERBEARER

### Foliage

For an everbearer GEM is very prolific as a plant maker and produces a larger fruiting row than any of the everbearers we know. The plants are very hardy, and not subject to leaf blight.

### Size and Appearance

The berries are large sized, very uniform and hold their size even through dry weather. The color is a deep red, very glossy, and they have a very fancy appearance.

### Flavor

The berries are immensely sweet. The flesh is very fine grained and red clear through. Very little sugar is required to bring out the flavor.

### Firmness

The berries are extremely firm and stand long distance shipping well. If you are in the market for an outstanding firm and fancy everbearer, try Gem this year. Play safe and order early.

#### PRICES ON GEM EVERBEARERS

25 for .....	\$0.50	400 for .....	\$ 3.25
50 for .....	.90	1000 for .....	6.50
100 for .....	1.25	2000 for .....	12.00
250 for .....	2.00	5000 for .....	27.50

For Larger Quantities WRITE FOR SPECIAL PRICES

Mr. Harris Picked 700 Quarts of Berries From  
1000 Westhauser Mastodon First Year

Westhauser Nurseries

Nevis, Minn.

Dear Sirs:

We would like to have you send us your new catalog. We raised some very fine berries from the Mastodon plants we bought of you last spring. 700 quarts from the 1000 plants. We will set out more this spring.

H. W. HARRIS

### Surplus Everbearing Plants \$4.95 per 1000

First class freshly dug plants of which we have a surplus each day in our packing house; rather than keep them over, we are offering them at a reduced price. These plants are not labeled, but consist of Everbearing varieties listed in this catalog.

NET, NO DISCOUNT

### Discounts for Early Orders

20% Discount up  
to Jan. 31st.

15% Discount up  
to March 5th.

10% Discount up  
to April 5th.

See FREE GOODS  
on page 2.

**3** in One  
HIGH TEST  
EVERBEARING  
COLLECTION

100 Mastodon Everbearers  
100 Gem Everbearers  
25 Honey-Sweet  
Wayzata Everbearers

(See page 12)

**\$2.99**

Net, No Discount

See Page 12  
For the  
New Honey-Sweet  
WAYZATA  
Everbearer





# Westhauser's Hardy Evergreens



Norway Spruce



Colorado Blue Spruce

**NORWAY SPRUCE.** Deep green foliage, excellent for windbreaks; an ideal Christmas tree. Fast grower. 10 to 12 in., twice transplanted, 3 for 45c; 10 for \$1.00; 25 for \$2.00; 100 for \$8.00. 1½ ft. up, 60c each; 3 for \$2.00, burlapped and balled. 2½ to 3 ft., \$1.00 each; 3 for \$2.75, burlapped and balled.

**COLORADO BLUE SPRUCE.** Its intense steel-blue, glistening foliage makes it desirable for lawn or grouping. Nice bushy trees, will make rapid growth from now on; they have a wonderful root system; three times transplanted; packed with sufficient peat moss to insure good growth. 8 to 10 in., twice transplanted, 50c each; 3 for \$1.45; 6 for \$2.75. 15 to 20 in., three times transplanted, \$1.50 each; 3 for \$4.00, burlapped and balled. 2 ft. up, \$2.25 each, burlapped and balled.

**PFITZER'S JUNIPER.** Low, horizontal growing evergreen with bluish tint, foliage fine in texture. They are very graceful and particularly useful for foundation planting, in rock garden and in front of taller evergreens. Packed and shipped with sufficient peat mass to insure good growth. 10 to 12 in., twice transplanted, 40c each; 3 for \$1.10; 6 for \$2.00.

**TAXUS CUSPIDATA CAPITATA.** A seedling from the native Yew of Japan; grows upright, very ornamental, survives in either dense shade or sun. Packed with sufficient peat moss to insure good growth. 12 to 15 in., twice transplanted, 60c each; 3 for \$1.75; 6 for \$3.25.

**BLACK HILLS SPRUCE.** The hardiest of all Spruce. Bushy in habit, and symmetrical. Foliage varies from a bright green to blue tint. Slow grower, often seen in foundation plantings. 15 to 20 in., \$1.25 each; 2 for \$2.25; 4 for \$4.00, burlapped and balled.



Taxus Cuspidata

## BARGAIN

### For Foundation Planting

Well-Rooted Trees

- 6 Norway Spruce. 10 to 12 in.
- 2 Colorado Blue Spruce. 8 to 10 in.
- 1 Pfitzer Juniper. 10 to 12 in.
- 1 Taxus Cuspidata Capitata. 12 to 15 in.

**10 IN ALL FOR ONLY \$1.99**

Packed with sufficient peat moss to insure good growth.

2 ASSORTMENTS, \$2.75.  
Net, No Discount



Pfitzer's Juniper

# Westhauser's Shade Trees



Chinese Elm



Poplar



Silver Maple

**SUGAR MAPLE (Rock Maple).** A well known native tree, having a very symmetrical, dense head. One of the best shade trees for street or park. 3 to 4 ft., 25c each; 3 for 60c. 4 to 5 ft., 45c each; 3 for \$1.25.

**SILVER MAPLE.** Rapid growing tree, producing a quick shade, suitable for street or park. Leaves irregularly indented, bright green above, silver beneath. 5 to 6 ft. trees, 40c each; 3 for 95c; 6 for \$1.60; 12 for \$3.00.

**WISCONSIN WEEPING WILLOW.** Grows rapidly; long, fine leaves on long sweeping branches reaching the ground. 4 to 5 ft., 60c each; 2 for \$1.00; 6 for \$2.50; 12 for \$3.50.

**CHINESE ELM.** Very hardy and a splendid tree for the drier portion of our country. A rapid grower, well-rounded head, grows to a tall, spreading tree. Almost any soil suitable. Our trees are very sturdy, 4 years old, twice transplanted and cannot be compared with spindly 1- or 2-year-old trees grown on muck land. 5 to 6 ft., 70c each; 2 for \$1.20; 10 for \$6.00. 6 to 7 ft., 75c each; 2 for \$1.40; 5 for \$3.00; 10 for \$6.50. 7 to 8 ft., \$1.25 each; 2 for \$2.10; 5 for \$5.00; 10 for \$9.50.

**LOMBARDY POPLAR.** Tall and slender tree with bright green leaves and silvery appearance on under side. 4 to 6 ft., 30c each; 3 for 75c; 6 for \$1.25; 12 for \$2.00.

**CUT-LEAF WEEPING BIRCH.** A tall, slender tree of vigorous growth, with graceful drooping branches, silvery white bark and delicately cut foliage. Strong, 2-yr., 4-5 ft. trees, \$1.50 each; 2 for \$2.75.



Wisconsin Weeping Willow



Weeping Birch

## BIG BARGAIN SHADE TREE OFFER

- 1 Silver Maple. 5 to 6 ft.
- 1 Wisconsin Weeping Willow. 5 to 6 ft.
- 1 Lombardy Poplar. 5 to 6 ft.
- 1 Sugar Maple. 3 to 4 ft.
- 1 Weeping Birch.

**\$2.29**

Net,  
No Discount



# UNUSUAL NOVELTIES

## Juneberry

### Rare Ornamental Flowering and Fruiting Shrub

Is a tree-bush, grows to 6 feet high and spreads wide at the top; stems are shiny red in the winter, covered with white blooms early in the spring, thus making it a rare ornamental shrub. The blooms are followed by large grape-size berries, reddish purple. Flavor like blueberry or huckleberry but not as acid. Edible and relished by all.

Prices. 2 to 3 ft. tall, \$1.00 each; 3 for \$2.50; 6 for \$4.00.



Juneberry Bush



Juneberry

## Crystal White Blackberry

Strange as it may seem, this is a real creamy white blackberry. Mixed with the jet black ones for dessert it makes a most wonderful dish. The fruit is about the size of Alfred with few seeds and quite sweet when fully ripe. The bushes are good, strong growers and very productive. This is not a worthless novelty, but a fruit of real value, and should be in every garden. Two-year giant transplants, bushes which will bear a good crop of berries this year, starting in August.

1-yr., No. 1—20c each; 6 for 90c; 12 for \$1.50; 25 for \$2.50.

2-yr. Transplants—35c each; 3 for \$1.00; 6 for \$1.85; 12 for \$3.00.

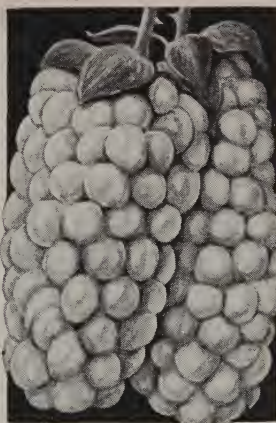
3-yr. Transplants, Extra Large—50c each; 3 for \$1.25; 10 for \$4.00.

## Fruitful Novelty Collection

2-Year Bearing-Age

- 2 Crystal White Blackberry
- 2 Golden Queen Raspberry
- 3 Tree Strawberry Roots
- 1 Bush Cherry
- 3 Blue Sky Lark Asters

Net, No Discount **\$169**



White Blackberry

## Tree Strawberry

or Strawberry-Raspberry

A very unique ornament as well as a fruit-bearing plant for the garden. Each year there is a new top growth, 15 to 18 inches high, and the fruit is borne in June on the same season's growth. The roots do not have to be transplanted and are good for many years. The fruit is large, cardinal-red, cone-shaped. It is the size of a strawberry.

Prices: 6 for 60c; 12 for \$1.00; 25 for \$1.75; 100 for \$6.00.

## French Lilacs

Way ahead of all other types of Lilacs. These varieties bloom very young, with mammoth panicles measuring 7 to 12 inches; clusters of gorgeous, fragrant blossoms. Budded on hardy non-suckering roots. We are offering three colors: white, blue and red.

No waiting for flowers—they have a few blooming buds now. 2-yr. transplants, 60c each; 3 for \$1.50.



Hansen Bush Cherry

## Hansen's Bush Cherry

3-Year-Old Fruiting Size

Rapid growing shrub, can be planted singly or in groups; also makes a gorgeous hedge with its snow-white blooms. They may be planted in groups. The Bush Cherry produces delicious, plum-shaped cherries, fine for eating fresh from the bush, has a wonderful flavor; excellent for jams. The bush grows 4 to 5 feet high with a 3- to 4-foot spread. The foliage is very attractive, silvery green turning to red and gold in fall. 3-year, 2 1/4 to 3 ft. bushes, will bear this year, 50c each; 3 for \$1.25; 6 for \$2.25; 10 for \$3.75; 25 for \$7.60.



French Lilacs



# Westhauser's

**THE WORLD'S GREATEST  
EVERBEARER**  
Outyields Them All

**Delicious Honey-Sweet  
Bears 60 Days After  
Planting—3 Full Crops  
In 18 Months**

**Succeeds Everywhere  
Large, Healthy Plants  
Heavy Foliage and  
Extra Heavy Root  
System**



## WAYZATA

Prices Single Plants

25 for ...	\$ 1.25
50 for ...	1.80
75 for ...	2.50
100 for ...	3.35
200 for ...	5.75
300 for ...	8.25
500 for ...	10.50
1000 for ...	21.00

For  
Discount  
and  
Free Goods  
See page 2.

### What Mr. A. K. Forbes Has to Say About Our Wayzata Plants

ripen uniformly. Enclosed is a photo showing them 90 days after planting, when they were fruiting heavily. You can look for a fine order next January.

Westhauser Nurseries, Sawyer, Mich.  
Gentlemen: The 5000 Wayzata Strawberry plants which I received from you this spring were as fine as could be grown anywhere. The quality of the berries is unsurpassed; they are sweet, have a very pronounced flavor and aroma, and are firmer than most everbearers. They are very attractive and bearers. Respectfully,  
A. K. FORBES.

## Large Everbearing Garden COLLECTION \$3.49

50 WAYZATA. Everbearers.  
100 GEM. Everbearers.  
100 MASTODON. Everbearers.

Net, No Discount

## Small Everbearing Garden COLLECTION \$1.99

25 WAYZATA. Everbearers.  
50 MASTODON. Everbearers.  
50 GEM. Everbearers.

Net, No Discount

## A No. 1 COLLECTION \$1.49

25 WAYZATA. Everbearers.  
25 GREAT MASTER. Spring-bearers.

Net, No Discount



## We Are the Leading Grower In the World of Wayzata Plants

See photo above. By careful selection of plants and specially prepared land we have so built up our strain that they are now in a class by themselves. We have commercial growers who have bought their Wayzata plants from us for the past 5 years in 5,000 and 10,000 lots, while other everbearing varieties could have been bought for a fraction of what they paid us for Wayzata. THERE IS A REASON.



# WAYZATA

**Delicious Honey-Sweet  
Bears 60 Days After Planting  
3 Full Crops In 18 Months**

## OUTYIELDS ALL OTHER EVERBEARERS 2 TO 1

At last we have found an everbearer, WAYZATA, WITH ALL THE GOOD POINTS DESIRED. A large, uniform, firm berry, red to the core, even color all over, no green tips, drought resistant, honey-sweet flavor, and persistently outyields all other everbearers at least two to one.

Today, October 5th, we are picking Wayzata Strawberries. In spite of the prolonged dry spell in September we have a nice large lot of big, firm, red berries for shipment to the Chicago market where we have been receiving extra fancy prices over all other everbearers.

## THE HONEY-SWEET BERRY WITHOUT A FAULT

Without contradiction the best flavored Everbearer of today. Customers who have tried Wayzata in a small way have come back with larger orders every year, in spite of being higher in price than other Everbearers. They lose no time in repaying your investment, bear the first crop 60 days after being planted until November; again a fine crop the next spring and the third crop from July until snow flies.

## WITHSTANDS 30 BELOW ZERO WEATHER

Wayzata is very hardy, stands 30 below zero weather, is adapted to a wide range of soils, from clay to sandy soil. The plants are large and extra heavy rooted. The foliage is dark green, stands 8 to 10 inches high, leaves are thick, leather-like, free from leaf spots and other plant diseases. The crowns often multiply ten-fold or more, which accounts for their heavy fruiting quality. However, since they are busy directing their energy to fruiting they do not make many runner plants as other everbearers do, which, together with the great demand, keeps the price of plants rather high. That is the reason why plants are scarce and will be for some time to come. The Wayzata has been a sell-out with us every year and we are obliged to return many orders. To be on the safe side, order early and have your plants reserved.



**WESTHAUSER'S WAYZATAS  
ARE THE BEST IN THE COUNTRY** says Mr. Duncan of Missouri:  
June 4th, 1938

Dear Mr. Westhauser:

I want to thank you for the fine plants you sent me, I never saw such thrifty plants. My Wayzata clumps will be the size of a half-bushel basket by midsummer. You deserve lots of credit for pioneering such a supreme variety. Even the last 1000 lot of clumps, which I ordered in November, came through fine. The Wayzata is my favorite. Your efforts and the Michigan climate is the only place in the country to produce such quality. Have had plants from eastern states, but their stuff is over-worked and cannot compare with your northern quality.

## Wayzata Clump or Combination Plants

**Grow Enormous Size—Often 12 to 15 Inches Across. Fifty Plants Will Supply the Average Family With Berries During Summer and Fall.**

**A Single Clump  
or Combination  
Plant**

The Wayzata makes runner plants in limited quantities, but joins a number of new plants with new roots to the mother plant. This combination of plants appears as one large plant with a number of crowns, which is the reason the Wayzata outbears all other everbearing Strawberries. Nature provides each crown with a number of fruit stems and blooms which are formed before winter, remaining dormant until plants are transplanted in spring, which come to bloom shortly after.

We have counted 25 fruit stems on a single clump plant, the plant you see at the left has six crowns and could be divided into that many plants for individual planting. Clump plants will grow easily with such a mammoth ROOT system to start with. Pick the first blossoms off the plants which will appear right after planting, a new set of blossoms will follow and in three weeks later the first berries will ripen. We recommend these large plants for hill system culture, especially for small, rich garden plots, planting them 20x20 inches apart. We have sold some orders in large lots and our customers had excellent results, ordering them in 1000 lots.

### Fertilizer

The Wayzata Clumps possessing such a large root system, and the fruiting possibilities governed only by the humus and minerals in the soil, we recommend PEAT MOSS (unless your soil is rich in humus), about 10 quarts to each 50 Wayzata clumps, which is rich in humus, nitrogen and other minerals. Peat Moss absorbs water and holds moisture ten times its own weight. Mix about 25 per cent with the soil in the openings that you plant the Wayzata clumps in. See page 15 on Peat Moss.

The size of the berries in the above photo is reduced in order to save space.

### WAYZATA CLUMPS

10 for	\$.125
25 for	2.50
50 for	4.00
75 for	5.90
100 for	7.50
200 for	14.00
500 for	35.00
1000 for	60.00



Westhauser's  
CERTIFIED

# BLACKBERRIES

## Eldorado Productive, Firm and Profitable

The choice of the commercial grower and housewife for the good old-fashioned jams, pies, preserves and fresh fruit for the table coming just after raspberry season, when but little other fruit is available. They ripen 10 days after dewberries and the harvest extends to the fore part of September; they are the last of all spring and summer berries in the season and the trade is willing to pay well for them. The canes grow sturdy and upright, and are hardy enough to need no winter protection.

The berries are large, uniform in size, jet black, and do not turn red after being picked. They have a flavor that always calls for more and are firm enough to ship to distant markets, assuring good prices.

Its hardiness and freedom from disease, especially orange rust, the common enemy of all Blackberries, has made ELDORADO the leading variety with the commercial grower.

**ELDORADO 1-YEAR PLANTS** are individual plants; that is, part of the roots of the old plants are cut off and planted in spring. They produce a nice fibrous root system and a good top growth.

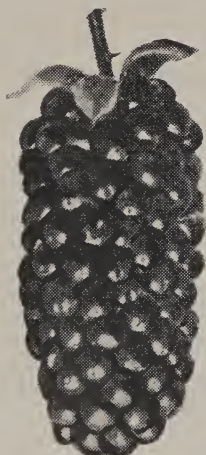
**ELDORADO 2-YEAR BEARING SIZE TRANSPLANTS.** If you want a crop of Blackberries this year, our transplanted root cutting plants will do it. They are sturdy and have a fine root system. They have been reset in nursery rows for two years, and will bear fruit a few months after planting. Of this variety, we have only a limited amount, so order now and play safe.



**Alfred** The coreless Blackberry, originated in Michigan, the state that produces fruit with the flavor. The color is a glossy jet black, the flavor sweet and delicious, and it is nearly seedless and coreless. A hardy plant that produces mammoth berries, often one and three-fourths inches long. It does equally well in cold sections. Why not include a few in your order and get started raising this profitable berry?

## Dewberries Bearing Size Plants

**Lucretia** (The Creeping Blackberry). Produced on a trailing vine instead of a bush, does best when supported on a wire, like grapes; free from rust and all fungous diseases. The berries are even larger than blackberries. They are jet black, coreless, sweet and juicy. The Lucretia so far surpasses all other kinds of Dewberries that we have discontinued raising other varieties.



Lucretia

**2-YEAR TRANSPLANTS (Bearing Age)**  
6 for 75c; 12 for \$1.10; 25 for \$1.50; 50 for \$2.75; 75 for \$3.25; 100 for \$4.50; 200 for \$7.00; 300 for \$9.50; 500 for \$13.75; 1000 for \$27.50.

## Blackberry Prices

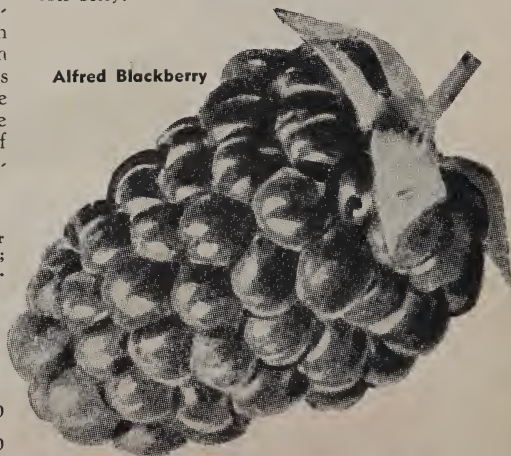
	12	25	50	100	200	300	500	1000
Eldorado, 1-yr., No. 1								
Root Cuttings	\$.055	\$0.85	\$1.45	\$2.50	\$4.50	\$5.95	\$8.00	\$16.00
Eldorado, 2-yr., No. 1								
Transplants, Root Cuttings	.85	1.50	2.50	4.00	7.50	11.00	16.00	32.00
Alfred, 1-yr., No. 1								
Root Cuttings	.60	.90	1.65	2.70	4.70	6.35	8.50	17.00
Alfred, 2-yr. Transplants,								
Root Cuttings	.80	1.50	2.50	4.00	7.50	11.00	17.50	35.00

For larger orders, write for special quotations.

## Bearing Size 4-Color Berry Garden

6 Lucretia Dewberry Plants	2-Year	\$	49	Net, No
6 Eldorado Blackberry Plants	Bearing			Discount
1 Golden Queen Raspberry	Age			
1 Crystal White Blackberry				

Alfred Blackberry



## Big 30 Berry Garden Assortment

### 1-YEAR PLANTS

6 Cumberland Black Raspberry Plants	\$	139
6 Alfred Blackberry Plants		
6 Latham Red Raspberries		
6 Boysenberry Plants		
6 Taylor Red Raspberries		
	Net, No Discount	





Martha Washington

## WESTHAUSER'S *Rust-Proof* Martha Washington Asparagus

The demand for this delicious vegetable increases every year—the first greens from your own garden in spring. 100 to 150 roots will supply the average family.

### FOR COMMERCIAL GROWING

The first money crop in spring. Fancy stalks for stores and markets; the No. 2 grade for canning and canning factories; easily harvested. Here in Michigan the harvest commences the latter part of May. An Asparagus patch once established will last from 10 to 20 years. 5000 roots plant one acre.

Asparagus, 1-yr. grade: 25 roots for 35c; 50 for 55c; 100 for 85c; 250 for \$1.95; 500 for \$2.50; 1000 for \$4.85.

2-yr. grade: 25 roots for 55c; 50 for 95c; 100 for \$1.45; 250 for \$3.25; 500 for \$3.75; 1000 for \$7.50.  
For Larger Quantities, Write for Special Prices.

## Rhubarb MYATT'S LINNEAUS

Rhubarb should be grown in every garden; it provides material for early spring pies and delicious sauce. It is also valuable for canning. Plant a few roots this spring and you will have a supply of early fruit next year. This wonderful new variety is different from the old sorts. The stems are very large and tender; yields very heavily.

1-yr. roots: 10c each; 6 for 40c; 12 for 50c; 25 for \$1.00; 100 for \$3.00; 1000 for \$18.00.

GIANT 1-yr. clumps, main roots 1½ inches with several crowns, will produce a nice crop this year. 25c each; 6 for \$1.25; 10 for \$2.00.

## Horseradish

HORSERADISH ROOTS do best in rich, loose soil, set slanting and covered two inches.

Crowns, each, 10c; 4 for 25c; 12 for \$1.00.

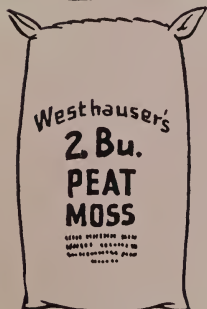


Horseradish

**Home Garden Special \$1.19**

50 - 2-yr. ASPARAGUS No Discount  
12 - 1-yr. RHUBARB

## Increase Your Growing Success - - with Westhauser's PEAT MOSS



Peat moss consists of dry acid vegetable humus, nitrogen, phosphate, and other minerals. It is of a feathery light texture, holds about 15 to 20 times its own weight in water. For BLUEBERRIES, AZALEAS and EVERGREENS, it makes growing success doubly sure. As a soil conditioner it adds humus and the most important minerals to the soil, and makes other minerals available. One application shows results for years. It is far superior to stable manure and is odorless. For perennials and shrubs, use 3 to 10 quarts for each plant, according to size, working in well around the roots. For rejuvenating lawns, we recommend using two bushels to 100 square feet. Spread and rake in lightly.

For your convenience, especially for the blueberry and azalea buyer, we have put the peat moss up in 10-qt. bags. They are light in weight and can be included in your parcel post or express orders. Larger quantities, for economy's sake, we recommend shipping by freight. We wish to call your attention to freight rates, as three 2-bushel bags can be shipped practically as cheap as one 2-bushel bag; that is, the freight is no more on 100 pounds than on 40 pounds.

PRICES: 10 qts. for 20c; 20 qts. for 40c; 2 bus. (1 bag), 95c; 4 bus. (2 bags), \$1.70; 6 bus. (3 bags), \$2.40; 8 bus. (4 bags), \$3.25. Larger quantities for larger plantings or lawns, use 1 cubic yard or 22 bus. (11 bags), \$6.00. Peat Moss Prices are Net. No Discounts or Free Goods Allowed.







Indiana, 1939  
Thank you very  
much for the nice  
Blueberry vines you  
sent me. I saved 25c  
by buying 2 from  
another source—each  
one of which proved  
to be about 1/10 as  
large as those you  
sent. I shall bear  
you in mind in the  
future.  
Very truly yours,  
James MacFartridge

# Giant Cultivated BLUEBERRY

ONCE PLANTED — LAST A LIFETIME

*Profitable - Beautiful*

Not only does the cultivated Blueberry produce juicy and delicious berries two to three times as large as common Blueberries, resembling in size a bunch of Delaware grapes and selling for 40c to 60c a quart, but they are beautiful ornamental bushes reaching 6 to 8 feet in height. The foliage is dark green, long and narrow, blossoms bell-shaped and pinkish white.

**CROSS-POLLENIZATION.** At least TWO PLANTS should be planted for cross-pollenization. This insures more berries.

## 2-Year Transplants

Are nicely branched, heavy rooted. They will bear next year. A local grower reports six quarts of berries from a 6-year-old bush.

## 3-Year Transplants

Are 8 to 12 inches taller than the 2-year plants, well branched. Canes and root system are accordingly heavier, with a setting of fruit-buds; will bear this year. They come burlapped and balled with some of the black soil they are grown in. Shipping weight 10 to 12 pounds.

## 4-Year Transplants

Are taller and heavier all around than the 3-year plants; one year nearer their fruiting prime. Come burlapped and balled. Shipping weight about 12 to 15 pounds.

See page 18 for cultural directions. For Peat Moss prices, see page 15.

See Page 18  
For Cultural  
Directions on  
Boysenberry and  
Blueberry

## 5-Year Transplants

For those who want quick results, they pay out for themselves in a short time, later make real money. A Michigan grower who has ten acres under cultivation, picked 10 pints from a 9-year-old bush; one single cluster measuring 8 inches, and they last a lifetime.

Burlapped and balled. Shipping weight 15 to 18 pounds.

**PRICES:**  
Each .... \$2.50      4 for ... \$ 8.00  
2 for .... 4.25      6 for ... 12.00

## Three Proven Varieties

See page 18 for cultural directions on Boysenberries and Blueberries.

We are offering three of the best proven varieties and will supply our trade as long as they last. However, we reserve the right, in case we are sold out of some variety, to substitute.

**RUBEL.** One of the most vigorous growers, upright, very good grower, and the heaviest producer of them all. Fruit is large but a little tart. Good shipper. Leaves turn red in fall. Very ornamental. Fruit borne in clusters. Midseason.

**RANOCAS.** Vigorous, upright grower. Very productive. Fruit sweet and fine flavor. Ornamental. Fruit borne in clusters. Midseason to late.

**HARDING.** This is the sweetest of them all. Spreading bush. Very productive. Late ripening season.

### BLUEBERRY PRICES

<b>2-yr. No. 1 Transplants</b>	
2 plants for .....	\$ 1.30
4 plants for .....	2.25
6 plants for .....	3.25
10 plants for .....	5.50
25 plants for .....	10.75
100 plants for .....	40.00
<b>3-yr. Bearing Age</b>	
2 plants for .....	\$ 2.25
4 plants for .....	4.00
6 plants for .....	5.50
10 plants for .....	8.75
25 plants for .....	18.75
100 plants for .....	59.00
<b>4-yr. Bearing Age</b>	
2 plants for .....	\$ 3.25
4 plants for .....	5.50
6 plants for .....	7.50
10 plants for .....	12.50

We do not list one-year plants, we think they belong in the nursery row. For such purpose we are prepared to quote very reasonable prices on large lots.



# Boysenberry

The Last Word  
for Size,  
Beauty, Flavor

BOYSENBERRY PRICES 1-year No. 1 Plants		
12 plants for \$1.00	100 plants for \$4.45	500 plants for \$16.50
25 plants for 1.50	200 plants for 8.00	1000 plants for 29.50
50 plants for 2.50	300 plants for 11.50	

For three years editors of farm and garden magazines have written about this new king of all BRAMBLE berries. Has produced 11,500 one-pound baskets per acre, which sold for \$1,737.50 on a roadside stand. The berries are 1 1/2 to 2 inches in length, color a beautiful purple, similar to Youngberry, but more highly flavored and less seedy.

## Buy Westhauser's NORTHERN GROWN PLANTS

Large, Thrifty, Heavy-Rooted, and Are in a Class  
by Themselves for True Quality

The Boysenberry was originated in California. Four years ago we bought our plants from that source, with the intention of developing and hardening them in our northern climates; now we believe that we are the largest growers here in the North of hardy Boysenberry plants. They have come through below zero weather splendidly; they are also drought-resistant—three years ago when we had an extended drought we did not lose one of our entire plantings. Today about 90% of Boysenberries offered are still southern grown plants. Be safe and buy our hardy northern grown plants.

## The Flavor of Boysenberry Is Superb

It is a mild, rich, pleasing blend of the raspberry, loganberry and blackberry. You will be proud of your Boysenberries, your neighbors will admire them, and you will agree with us, saying that they are the finest berries you have ever tasted, either fresh, canned, in pies, jams, or jellies.

### BOYSENBERRIES CREATED A SENSATION

Mr. Wm. Tynsdale, of Washington, writes: "The Boysenberry plants that I bought last year raised their first crop this year and what a sensation they created; the talk of the community; unable to supply the demand. I have had lots of demand for the plants."

FOR CULTURAL DIRECTIONS, see page 18.

## Big Value Deal

25 1-Year Boysenberry Plants

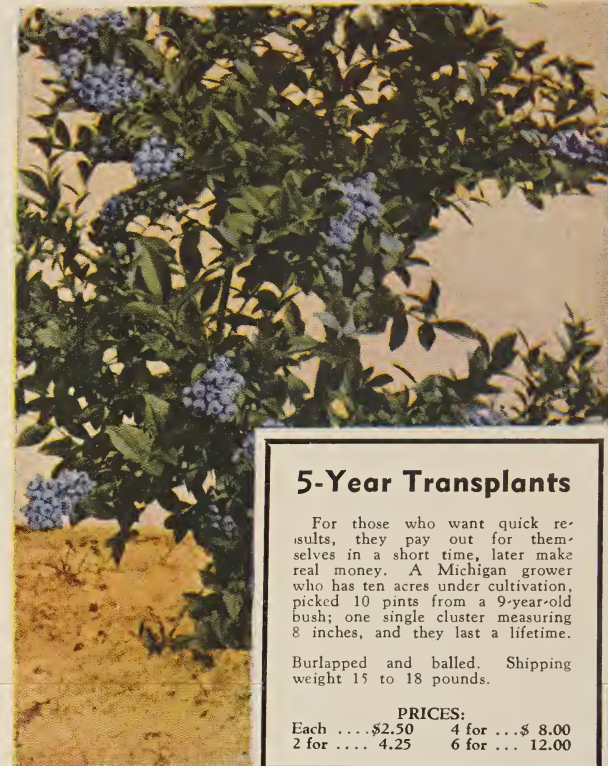
2 2-Year Blueberry Plants  
No Discount **\$2.29**

## Progressive Home Assortment

12 1-Year Boysenberry Plants

3 3-Year Fruiting-Size Bush Cherry Plants

(See page 11)  
No Discount **\$1.69**





# For Bigger Crops and Larger Profits Buy

## CULTIVATING DIRECTIONS

### Culture of Boysenberry

Set plants 8 by 8 feet apart, both in and between the rows, as the root system spreads out considerably in search of moisture and plant food. The Boysenberry makes a very thrifty growth the first year. The vines often grow 10 feet. Let the vines creep on the ground the first year, and in the more northern states, the extreme North, cover lightly with straw, leaves or soil before the hard freezes begin, just to be on the safe side. In the spring remove this covering, and when the Boysenberry commences to bud, tie the vines to a trellis, or wire, stretched on posts about 2½ feet from the ground. Right after fruiting, cut old vines down to ground, remove and burn them, this throws all the strength and energy into the roots for producing young vines, as it is these young vines that bear the fruit crop the following season. As outlined above, leave the young vines on the ground during fall and winter; in the spring, tie them to the trellis, etc. Repeat this practice year after year. Now a word about fertilization: Humus is always welcome. Barnyard manure, decayed leaves or vegetable matter of some sort worked well into the soil along the rows is beneficial to the Boysenberry; however, if this sort of fertilization is not available, we recommend the use of a combination commercial fertilizer, applied at the rate of 200 to 500 pounds to the acre, or one-fourth to one-half pound to a plant; this, of course, should be well worked into the land, either by drilling or harrowing. You can secure this commercial fertilizer from most every hardware or feed store. About 600 plants to the acre.

### Culture of Blueberries

Blueberries prefer a loose, acid soil, with fair drainage. However, where these conditions do not exist, this can easily be created by a little extra effort. For two-year plants we recommend making an opening 15 by 15 inches by 12 inches deep, mixing about 30 per cent of the soil taken out of the opening with even quantities of the following (either all of one or some of each): decayed wood, half-decayed leaves, rotted straw, or vegetable refuse—mix with 2 to 3 quarts of peat moss. Fill the opening partly with this mixture and set the plant in the center of opening.

For 3- and 4-year plants make the opening larger accordingly, although the 3- and 4-year plants are burlapped and balled with some of the soil they are grown in. Unless your soil is acid, we recommend five to ten quarts of peat moss for each plant for best results. Peat moss is light and spongy in texture—contains acid, humus and minerals—and will absorb fifteen to twenty times its own weight in water. The mixture will hold moisture well. From year to year, mulch with straw and leaves 3 to 4 inches deep, water in dry weather as any other shrub. You will be well repaid for your efforts, for a bearing blueberry bush is a source of beauty and profit.

Write the U. S. Department of Agriculture, Washington, D. C., for Bulletin on Cultivated Blueberries. It's free.

## CHIEF Best Early Red Raspberry



Chief

Chief is an offspring of the Latham, originated in the northern part of Minnesota where the temperature goes 45 degrees below zero. It is the heaviest producing early red, comparing with the Latham in production. The bushes are strong and sturdy, foliage is of a healthy dark green. Leaves large and leathery like. The berries are extra large, firm and are of a beautiful snappy bright red. One of the finest berries for eating and canning.

Chief ripens a week or ten days ahead of other Red Raspberries. First on the market, therefore demanding top prices. **YOU MAKE NO MISTAKE IN PLANTING CHIEF FOR EARLY BIG MONEY, TO BE FOLLOWED BY THE LATHAM AND THE TAYLOR FOR A PROLONGED SEASON.**

## WESTHAUSER'S Bearing Age Cane Plants

**YOU GAIN A YEAR** and you can enjoy a crop of wonderful berries a few months after planting. But it is not the only advantage over one-year plants; you also will have most varieties a full fruiting row the second year.

	6	12	25	50	100	200	300	400	1000
Latham (2-yr.)									
Transplants	\$0.75	\$1.00	\$1.75	\$2.75	\$4.50	\$7.40	\$11.25	\$14.25	\$35.00
Chief (2-yr.)									
Transplants	.75	1.00	1.75	2.75	4.50	7.40			
NEW Taylor (2-yr.)									
Transplants	.85	1.15	1.90	3.50	4.95	9.75	13.25	17.50	38.00
Indian Summer (2-yr.)									
Transplants	.90	1.25	2.00	3.75	5.50	10.50			
Newburgh (2-yr.)									
Transplants	.80	1.10	1.90	2.90	5.00	8.00			
Sodus (2-yr.)									
Transplants	.90	1.25	2.00	3.75	5.50				
Cumberland (2-yr.)									
Transplants	.90	1.25	2.00						

## NEWBURGH

### The Big Red Raspberry

Introduced by the New York Experiment Station. The plants are thrifty and heavy stocked, branches carry heavy loads of berries. The Newburgh has proven to be immune from Mosaic, very hardy and easy to grow.

The berries are large and firm, holds size to the last picking. The firmness and freedom from crumbling make Newburgh a good long-distance shipper and market variety; also delicious to eat from the bush.

### MR. W. J. BEUSCHLEIN OF DETROIT, MICH., WRITES:

"I want to tell you about the Latham transplants I bought of you. I set out 500 plants in March and in July I sold enough of these wonderful berries to pay for more than double the cost of the plants. I never heard of such a remarkable record for the first year. Next spring I will set out five acres; can you supply me with plants? I am more than satisfied and thank you for your co-operation."



# Westhauser's LARGE ROOTED, HEAVY-BEARING STRAIN OF Raspberries



## BRISTOL *The Earliest Blackcap*

One of the newest varieties from the New York Agricultural Experiment Station. It has proven itself to be the most outstanding early Black Raspberry of today. Fruit is large and very showy, is of a very glossy black color, firm and of excellent quality, produces a very heavy crop. Place your order early, the supply of plants is limited.

Boyd, Iowa  
Dear Sirs: The raspberry plants did just fine, which I received from you last year. I was afraid I would not receive a catalog from you, but I got it and here is my order.

I could have bought them from some other company for less money but I know what your plants are.

Yours very truly,

## New LOGAN Blackcap

An Early Dependable Black Raspberry

Ready for market a week to ten days earlier than the Cumberland, which allows the grower to make his profit while the price is high. The berries are as large as the Cumberland; bears heavily. One of the New Logan's outstanding characteristics is its resistance to mosaic and other Raspberry diseases.

### Double Value 3-Color Garden

1-YEAR PLANTS

- 6 Cumberland. (Black.)
- 6 Sodus. (Purple.)
- 6 Latham. (Red.)
- 6 Eldorado. (Blackberry.)
- 6 Boysenberry.

ALL 30 FOR

**\$1.29**

2 ASSORTMENTS  
60 PLANTS—All for

**\$2.39**

Net, No Discount

### Double Value 3-Color Garden

2-YR. BEARING AGE

3 OF EACH

15 PLANTS IN ALL

**\$1.89**

2 ASSORTMENTS

30 PLANTS IN ALL

**\$3.39**

Net, No Discount



## ONE-YEAR RASPBERRY PLANTS — 500 at 1000 rate

	12	25	50	100	200	300	400	1000
Latham (1-yr. No. 1) extra large..	\$0.45	\$0.75	\$1.35	\$2.20	\$4.20	\$5.95	\$7.60	\$17.95
Latham (1-yr.) medium .....		.65	1.00	1.75	3.00	4.25	5.00	12.00
Chief (1-yr.) extra large .....	.45	.75	1.35	2.20	4.20	5.95	7.60	17.95
Newburgh (1-yr. No. 1) .....	.50	.85	1.50	2.60	5.00	6.75	8.50	20.00
New Taylor (1-yr.) extra large ...	.90	1.25	1.75	3.00	5.50	8.50	10.50	22.00
New Taylor (1-yr.) medium .....		.90	1.45	2.50	4.00	5.50	7.25	16.00
Indian Summer (1-yr. No. 1) ex. lg.	.95	1.40	1.95	3.50	6.00	8.75	11.25	25.00
Sodus (1-yr. No. 1) .....	.95	1.40	1.95	3.50	6.00	8.75	11.25	25.00
New Bristol (1-yr. No. 1) .....	.95	1.40	1.95	3.50				
Logan (1-yr. No. 1) .....	.55	.95	1.60	2.50	4.75	6.75	8.50	20.00
Cumberland (1-yr. No. 1) .....	.55	.95	1.60	2.50	4.75	6.75	8.50	20.00

### Shrub Collection "A"

3 ASSORTED  
LILACS  
(See page 11)

**\$1.99**

3 Pink-flowering  
ALMOND  
(See page 27)

Net,  
No Discount

### Shrub Collection "B"

2 Fruiting size  
Bush CHERRIES  
(See page 11)

**\$1.29**

2 Pink-flowering  
ALMOND  
(See page 27)

Net,  
No Discount

We have been very fortunate this year and have an extra-large supply of Mastodon Everbearers, Boysenberries and Fruit Trees. We have reduced our prices on these varieties, and expect they will be in big demand.

Order early while the supply lasts.



# Westhauser's "Certified" Raspberries



Sodus,  
The No. 1  
Home  
Canning  
Berry

## SODUS - The New Purple Raspberry

Good home and commercial berry, large and meaty, measuring 1 to 1½ inches, small seeds, wonderful flavor. The berries do not crumble, and cling to the branches long after ripening. Color is a blend between a black and red Raspberry. Plants are hardy, healthy, and vigorous growers apparently free from disease. Propagated from tips and grow in hills. See pages 18 and 19 for prices.



Cumberland

## CUMBERLAND

### *Midseason Black Raspberry*

This is the most popular and the leader among all black Raspberries. It does well in any climate or on any well drained soil. The black, large, rich berries present such an attractive appearance so that buyers pay top-notch prices for them. Excellent for table use and canning. It is necessary to give the Cumberland plant a severe trimming as they set so many berries that the plants could not hold up if all the berries matured. The plant crop is limited this year. Order early and have your plants reserved. See pages 18 and 19 for prices.



Latham

## LATHAM Red Raspberry

Latham has made good as the best medium to late variety in all sections of the country. Originated in Minnesota where the severe winters are a test, but it does not winter-kill even at 45 degrees below zero. This is a large, most beautiful and profitable red Raspberry. Rich, dark red berries an inch in diameter are quite common. They stick to the stem days after they are ripe when other varieties would soften and fall to the ground. The fruit is firm, making it good for canning and shipping, as well as for table use. See pages 18 and 19 for prices.

### Discounts for Early Cash Orders

20% DISCOUNT UP TO JANUARY 31st.

15% DISCOUNT UP TO MARCH 5th.

10% DISCOUNT UP TO APRIL 5th.

WRITE FOR SPECIAL PRICES ON LARGE  
ORDERS





## **TAYLOR** *The New Mammoth Size Streamlined Red Raspberry*

This new berry was introduced by the New York Experiment Station, tested over a period of years. The berries are very large, bright red, oblong-shaped, small cavity, uniform in size throughout season. Ripens same time or little earlier than Latham. Plants are tall, disease free; rigid, treelike canes support heavy loads of fruit. See pages 18 and 19 for prices.



## **INDIAN SUMMER**

### *The Giant New Everbearing Red Raspberry*

Earliest to ripen in the spring, bearing another crop of berries in late summer and fall. The berries are long and deep red, small cavity, slightly irregular, rich in flavor. Surpasses all everbearing red Raspberries. Plants are tall, heavy growers, hardy, disease resistant, heavy producers. Wonderful for home use and profitable for market. See pages 18 and 19 for prices.



## **RED LAKE**

### *The New Currant*

**Out-bears Others Two to One**

Double your CROP and PROFITS by raising these BIG, very productive Currants. The bushes are thrifty and exceptionally hardy, very easy to grow. The berries are a pleasure to pick, being large, dark red in color, and on long, well filled bunches. Originated in the Northwest where the temperature reaches 40 below zero. They ripen in early mid-season and last over a long period. Order early, supply limited. 2-yr., No. 1 plants, 45c each; 3 for \$1.00; 10 for \$2.90; 25 for \$5.90; 100 for \$20.00.

## **GOOSEBERRIES**

**DOWNING GOOSEBERRY.** Large, green fruit, fine flavor, and thrifty grower. 2-yr., No. 1 plants, 35c each; 2 for 60c; 10 for \$2.70; 25 for \$6.25; 100 for \$15.00.



## **GOLDEN QUEEN RASPBERRY**

The most sought-after golden yellow Raspberry as a novelty for home gardens, a delicacy for eating fresh from the bushes and for table use. The size and shape are very similar to the Cuthbert. The canes are hardy, sturdy, upright growing, almost thorn-free; the rich golden yellow berries are very attractive in appearance. Large, two-year plants will start fruiting this year. Supply limited. 1-yr., No. 1 plants, 20c each; 6 for 90c; 12 for \$1.50; 25 for \$2.50. 2-yr. Transplants, bearing age, 35c each; 3 for \$1.00; 6 for \$1.85; 12 for \$3.00.



# SWEET SEPTEMBER

## FALL BEARING *Cherry*

See page 24 for illustration.

**SWEET SEPTEMBER.** (Pat. No. 94.) Ripens September first; hangs on until snow flies. Starts bearing second season after planting. Sweet September is the most sensational introduction and it is the first fall-bearing Cherry ever recorded in horticulture. We are proud to offer such an unusual variety to our customers. The fruit is the size of a good Montmorency, striking red in color; quality is delicious for eating raw and it is a good canner. Hardier than the average sweet Cherry and so far has been free from rot and curculio injury. The tree is a strong grower, developing a well shaped top—very desirable for orchard planting and as an ornamental tree for the lawn. Our supply is somewhat limited this year so we would advise you to order without delay. See page 24 for illustration. Prices: \$1.40 each; 10 for \$13.50.

### Home Orchard

- 1 Bartlett Pear. 3½ to 4 ft.
- 1 Kieffer Pear. 4 ft.
- 1 German Prune Plum. 3½ to 4 ft.
- 1 Windsor Cherry. Sweet. 3½ to 4 ft.
- 1 Montmorency Cherry. Sour. 3 ft.

Net,  
No Discount

**\$1.69**

## MONTMORENCY SOUR CHERRY

Best large, late pie Cherry, ripening about ten days later than Richmond. The fruit is extra large, bright red, firm, and fine for shipping. A strong grower, perfectly hardy, bears young, and a full crop. This variety is very scarce the country over; order early and avoid disappointment. 7/16 in., 3 ft. and up, 40c each; 3 for \$1.10; 10 for \$3.50; 100 for \$28.00. 9/16 in., 3½ ft. and up, 55c each; 3 for \$1.50; 10 for \$5.00. Write for special quotations on larger lots.

**WINDSOR.** (Sweet.) A late variety, valuable for market and desirable for home use. Fruit large, dark red. Flesh firm and sweet. Resists rot and clings to tree long. See page 25 for illustration. 7/16 to 9/16 in., 3½ to 4 ft. trees, 45c each; 3 for \$1.10; 10 for \$3.75. Write for special quotations on larger lots.

**SCHMIDT.** An excellent market Cherry. Fruit is very attractive and keeps well. Deep crimson-red color. A heavy producer of extra large, tender, juicy fruit. See page 25 for illustration. 7/16 to 9/16 in., 3½ to 4 ft. trees, 45c each; 3 for \$1.10; 10 for \$3.75. Write for special quotations on larger lots.

### SMALL CHERRY GROVE

- 1 Windsor. Sweet. 3½ to 4 ft.
- 1 Schmidt. Sweet. 3½ to 4 ft.
- 2 Montmorency. Sour. 3 ft.

**\$1.39**

Net, No Discount

## Plums

### GERMAN PRUNE PLUM

A Plum We Like to Recommend

The most delicious of all Plums; fruit is extra large, often measuring two inches in diameter. This variety combines hardness, size, delicious flavor, long keeping quality, all in one; has a beautiful dark blue velvety color, attractive long shape. Flesh is firm golden orange with juicy, rich flavor. German Prune Plums have a very small pit, absolutely "freestone." The trees are very hardy and abundant bearers, often bearing two years after planting. See page 25 for illustration.

**YELLOW EGG.** Very popular yellow Plum. Rapid grower; hardy, thrifty, prolific bearer. Fruit rich yellow, size medium to large.

Plum Prices: 7/16 in., 3½ to 4 ft. trees, 45c each; 3 for \$1.25; 10 for \$4.00. 9/16 to 11/16 in., 4½ to 5½ ft., 75c each; 3 for \$2.00; 10 for \$6.50.



Montmorency Pie Cherry

## Pears

**BARTLETT.** The most popular Pear for home use and market; a leader among canning Pears. Large, golden yellow with reddish blush on the sunny side. Flesh tender, melting and juicy, with delicious, musky flavor. Tree vigorous, erect, bears abundantly. See page 24 for illustration. 9/16 in., 4 ft. trees and up, 45c each; 3 for \$1.25; 10 for \$4.25.

**KIEFFER.** (Fall.) Large, handsome appearance; rich golden yellow, sometimes tinted red on the sunny side; bears largest, most consistent bumper crops. Wonderful keeper and an astonishing long distance shipper. Tree hardy, very strong grower, bears at an early age, producing phenomenal crops. 9/16 in., 4 ft. trees and up, 45c each; 3 for \$1.25; 10 for \$4.25.

**BOSC.** Finest quality; extra large, long and tapering; russet; good shipper, brings highest market price. A vigorous grower. October to November. 9/16 in., 4 ft. and up, 50c each; 3 for \$1.40; 10 for \$4.75.

**SECKEL.** One of the richest and highest flavored Pears known, always in demand for desserts and luncheons and better known than any Pear of its class. The tree makes a somewhat slow but stout and erect growth. September and October. 9/16 in. and up, 4½ to 5 ft. trees, 55c each; 3 for \$1.50; 10 for \$4.75. 11/16 in., 5 to 6 ft., 70c each; 3 for \$1.90; 10 for \$6.00.



# We are Listing Only the CREAM of the PEACH Varieties

PEACHES THAT ARE GROWN IN THE PEACH-GROWING CENTERS

## HALE-HAVEN

(Early Yellow Freestone)

This wonderful new Peach was introduced by the Michigan State Experiment Station, South Haven, Michigan. It is a cross between South Haven and J. H. Hale. A large, beautifully colored yellow-fleshed Peach ripening about two weeks before Elberta, a perfect freestone, extremely high color, colors a few days before it is ripe on the tree, therefore can be picked reasonably green for long distance shipping. Write for special prices on large quantities.

## ELBERTA

Midseason. The Standard of All Peaches

The outstanding midseason variety by which all mid-season Peaches are judged. Grown over the entire country for both commercial and garden purposes. Very large, yellow with red blush cheek, very juicy, highly flavored. Hardy, vigorous grower, does well in all peach-growing sections. Ripens fore part of September. Write for special prices on large quantities.

### PRICES on Hale-Haven and Elberta

	1 to 9 Each	10 to 24 Each	25 to 99 Each	100 or more Each
7 to 9/16 in., 3-4 ft.	\$0.25	\$0.22	\$0.20*	\$0.18
9 to 11/16 in., 4-5 ft.	.35	.32	.28	.25
SUPER SIZE TREES	.50	.42	.40	

## Apricot

MOORPARK. Large, roundish oval, pale orange with a faint touch of red on cheek; yellow flesh; ripens first of August. 4 to 4½ ft. trees, each, 60c; 3 for \$1.50; 10 for \$4.75.

## Quince

ORANGE. We list only this one Quince, as we consider it by far the best. The trees commence to bear very young and produce big crops. Fruit is excellently flavored and of large size. 3 to 4 ft. trees, each, 60c; 3 for \$1.50; 10 for \$5.00.

## FERTILE HALE

U. S. PLANT PATENT No. 175

(See picture on page 24)

At last we have a Peach as showy and as large in size as the J. H. Hale, which does not require interplanting in order to cross-pollenize. The trees are more vigorous and hardier in bud than the J. H. Hale; test trees of the Fertile Hale at the Michigan State Experiment Station came through with a crop when the J. H. Hale and Elberta had practically a crop failure. This again proves extreme hardiness for this remarkable variety. The Fertile Hale ripens about five days after the Elberta; color yellow with deep carmine blush; a good shipper. This variety should by all means be included in every orchard planting. This patented Peach is handled under a license. Prices are net, no discount.

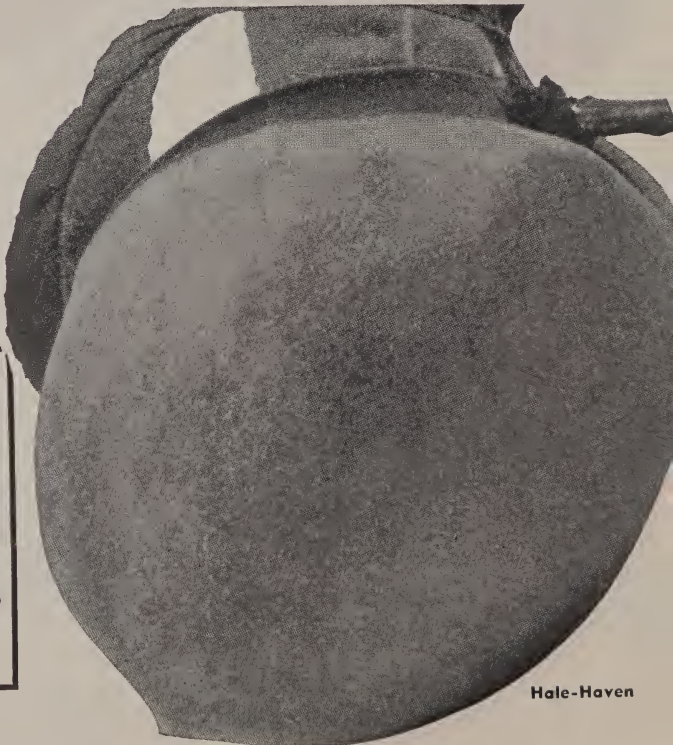
### PRICES ON FERTILE HALE

	1 to 9 Each	10 to 24 Each	25 to 99 Each	100 or more Each
7 to 9/16 in., 3-4 ft.	\$0.40	\$0.37	\$0.33	\$0.25
9 to 11/16 in., 4-5 ft.	.50	.42	.35	.30
SUPER SIZE TREES	.60	.47	.45	

## HARDEE

The Cold Weather Peach—Patent No. 120

Has been recognized by the U. S. Government as possessing extra cold-resisting qualities. In 1933-1934, when the Peach crop amounted to only 30 per cent in the middle western states on account of extreme sub-zero weather, the HARDEE came through with a full crop. The Peach is large, distinctly new, resembling Elberta in appearance; a little more oblong. See illustration on page 24. This patented Peach is handled under license. Prices are net. 7/16 to 9/16 in., 45c each; 10 for \$4.00; 100 for \$22.00.



Hale-Haven

### Town Lot Peach COLLECTION

Six Large Trees

- 2 Hale-Haven. (Early.)
- 2 Elberta. (Midseason.)
- 2 Fertile Hale. (Late.)

(Pat. No. 175.)  
9/16" to 11/16",  
4 to 5 ft. trees

All 6 for \$1.99

2 Assortments, \$3.59  
Net, No Discount

### Big 10 Peach COLLECTION

- 4 Hale-Haven. (Early.)
- 4 Elberta. (Midseason.)
- 2 Fertile Hale. (Late.)

(Pat. No. 175.)  
7/16" to 9/16",  
3½ to 4 ft. trees

10 Trees, \$2.39

2 Collections, \$4.79  
Net, No Discount





**Sweet September Cherry** (See page 22)

**Fertile Hale Peach** (See page 23)



**German Prune** (See page 22)



**Hardee Peach** (See page 23)



**Beacon**  
(See page 26)



**Kieffer**  
(See page 22)



**Bartlett Pear**  
(See page 22)



**Jonathan Apple**



(See page 26)

**Delicious Apple**  
(See page 26)



**Windsor**  
(See page 22)

**Yellow Delicious Apple**  
(See page 26)



**Schmidt's Sweet Cherry**  
(See page 22)



*Westhauser's Northern Grown*

# APPLE TREES

*at Wholesale Prices*



McIntosh

## ALL SEASON APPLE COLLECTION

2-Year, 3 ft. up Trees

- 1 Yellow Transparent. (Early.)
- 1 McIntosh. (Winter.)
- 2 Yellow Delicious. (Winter.)
- 1 Wealthy. (Fall.)
- 1 Snow Apple. (Fall, winter.)
- 1 Double Red Delicious. (Fall and winter.)
- 1 Jonathan. (Late fall, winter.)
- 1 Turley's Winesap. (Winter.)
- 1 Hyslop Crab. (Early fall.)

ALL 10 FOR \$1.69

Net, No Discount

## TOP VALUE ALL SEASON APPLE COLLECTION

2-Year, 4 ft. up Trees

- 1 Yellow Transparent. (Early.)
- 1 McIntosh. (Winter.)
- 1 Yellow Delicious. (Winter.)
- 1 Wealthy. (Fall.)
- 1 BEACON. (Early.)
- 1 Snow Apple. (Fall, winter.)
- 1 Double Red Delicious. (Fall and winter.)
- 1 Jonathan. (Late fall, winter.)
- 1 Turley's Winesap. (Winter.)
- 1 Hyslop Crab. (Early fall.)

ALL 10 FOR \$2.49

Net, No Discount



Turley's Winesap

EXTRA LARGE SIZE TREES Bear Early — Heavy Branched  
5½ to 7 ft., 11/16 in. caliper

PRICE: 1 to 5 trees, 65c each; 5 to 12 trees, 60c each

VARIETIES:

Jonathan Apple  
Wealthy Apple  
McIntosh Apple

Yellow Delicious Apple  
Double Red Delicious Apple  
Seckel Pear

Net, No Discount.

**BEACON. NEW, ALL RED, EARLY APPLE.** Originated in Minnesota where the temperature often reaches 40 degrees below zero. The uniform size and shape; the high color and quality, together with the keeping and handling quality, so different from most early apples, make Beacon the outstanding early Apple for home and market. Coming so early, and its superiority over other spring Apples, prolongs your picking season, as they come just before Wealthy and McIntosh. Get yours now—be the first. Prof. Alderman of the Minnesota Department of Agriculture, says: "The new Beacon is a fall Apple ripening with or a few days later than Duchess, and will keep a month after harvest without cold storage facilities. It is a highly colored, all-red variety—better eating than the Duchess and is an excellent cooking Apple. The tree is vigorous, productive, and very hardy." See page 24 for illustration. 9/16 in., 4 ft. up, 75c each; 3 for \$2.00; 10 for \$6.00; 100 for \$49.00.

**YELLOW DELICIOUS.** Best yellow Apple. It bears young and heavily. The fruit is large, juicy and exceptionally fine quality. Very hardy; good keeper.

**YELLOW TRANSPARENT.** (Early.) The finest extra early yellow Apple. Ripens late in July and continues in season until September. Fruit good size, waxy yellow. Flesh white, mild, juicy, sweet.

**WEALTHY.** Ripens late summer and early autumn. Perfectly hardy, vigorous and productive. Fruit large, red streaked with white. Quality good. A profitable market sort.

**SNOW APPLE.** Medium size. Deep crimson; flesh white, very juicy and tender.

**HYSLOP CRAB.** Excellent for preserves and jellies. A heavy, regular producer. Fruit red, round and smooth; flesh yellow and sub-acid.

## Following Are the Most Valuable Winter Apples

**DOUBLE RED DELICIOUS.** (Fall, winter.) This new Double Red Delicious colors about three weeks earlier than the common Delicious. In August, when the regular Delicious are still green, Double Red Delicious are red all over and are ready to bring fancy prices. Our supply is limited, order early and play safe.

**McINTOSH.** Fruit is beautiful red, somewhat striped. Flesh is white, crisp, and highly flavored. The tree is hardy and vigorous, and starts to bear young, and heavily. Favorite market and eating Apple. Ripens September-October. Keeps well.

**JONATHAN.** (Late fall, winter.) Grand, good winter Apple. Bright, solid red. Flesh white, sometimes tinted with red; firm, fine, crisp and tender. A splendid family sort and highly profitable for market. Tree long-lived, productive and an early bearer. Keeps well and will stand much handling.

**TURLEY'S WINESAP.** (Winter.) The old Winesap did not have enough red color. Turley's Winesap is a cross between a Roman Beauty and a regular Winesap; is dark red when ready to pick. One of the firmest Apples; keeps until spring.

## PRICES ON ALL APPLES (Except Beacon) 2-YEAR TREES

3 to 3½ ft. Trees			4 ft. Trees up		
1 to 9	for	...25c each	1 to 9	for	...30c each
10 to 24	for	...23c each	10 to 24	for	...28c each
24 to 100	for	...20c each	25 to 100	for	...25c each



# Westhauser's Hardy Flowering Shrubs

## BARGAIN OFFER

on  
**SPIREA  
VAN HOUTTEI**

**15 Large Plants \$**

**25 for \$1.50**

## Spiraea Van Houttei

(Bridal Wreath)

Long, graceful, drooping sprays covered with a mass of white flowers blooming in early spring. Very hardy, used in all sorts of landscape work. Grows to a height of 6 feet. 18 to 24 in., 20c each; 3 for 40c; 15 for \$1.00; 25 for \$1.50; 100 for \$5.25. 2 to 3 ft., 30c each; 3 for 75c; 15 for \$1.50; 25 for \$2.25.

## Flowering Almond (Pink)

Early spring flowering shrub, in full bloom before the leaves appear. Growth dwarf and bushy, compact, with slender branches. Very good used in grouping or for lawn. Flowers are very showy, and produce in great abundance. Large size, 2 ft. and up, 50c each; 3 for \$1.25. 18 to 24 in., 35c each; 3 for 90c.



Spiraea Van Houttei

## Forsythia Intermedia

Earliest blooming. Golden, bell-shaped flowers. Blooms often before the snow is gone. Tall grower. 2-year, 18 to 24 in., 25c each; 3 for 65c; 6 for \$1.00.

## Honeysuckle Heckrottii

Everblooming Wonder Vine

New, everblooming wonder plant of the century. Blooms continuously, beautiful red flowers throughout the summer. Very highly scented. Wonderful foliage. Include several of these vines in your order, as they will give you everlasting joy. Extra large, will produce hundreds of blooms this year, 50c each; 3 for \$1.25. 2-year, 35c each; 3 for 90c; 10 for \$2.75.

## May Day Tree

Flowering tree from Siberia. Earliest tree to bloom in the spring. 6- to 8-inch panicles of fragrant, white flowers, desirable for cutting. Grows 15 feet. 2-year, 45c each; 3 for \$1.25; 6 for \$2.00.

## Hydrangea A. G.

(Hills of Snow)

Large, flat clusters of white blooms from June to September. Hardest of Hydrangeas. Excellent for solid low borders or in foundation plantings. 2-year, 15 to 18 in., 30c each; 3 for 75c; 6 for \$1.25.

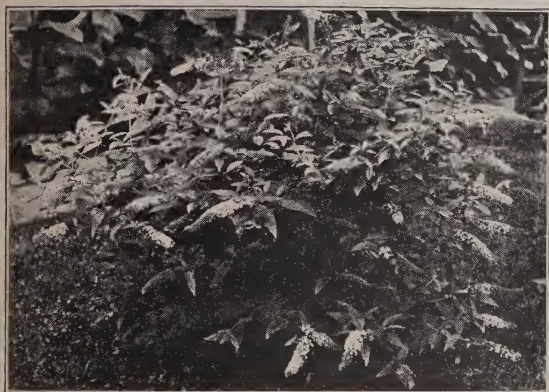
## Mock Orange

(Philadelphia Virginal)

Large, double, white flowers in clusters. Blooms in June. Tall grower. 2-year, 18 to 24 in., 30c each; 3 for 75c; 6 for \$1.25.

## Red Barberry

Maroon-purple leaves until late winter clustered on erect branches. Valued for specimen groups, foundation plantings, hedges and color accent among evergreen plantings. 2-year, 10 to 15 in., 3 for 70c; 6 for \$1.25; 10 for \$1.90; 25 for \$3.75.



Buddleia, Ile de France

## NEW PURPLE BUDDLEIA

Rich purple color. Tall spikes a foot or more tall. This variety surpasses all other Buddleias for brilliance of color, grace of flower spikes, and uniform habit of growth. Blooms in August to late fall. Extra heavy, 3-year, 3 to 4 ft. plants, 50c each; 3 for \$1.25. 2-year, 20 to 24 in., 40c each; 3 for \$1.10.

## Althea (Red)

(Rose of Sharon)

Beautiful treelike shrub, blooming late in August and September with a profusion of large and brightly colored flowers. Grows 10 to 12 feet high. Attractive used for specimen or hedge. 2-year, 15 to 18 in., 30c each; 3 for 75c; 6 for \$1.00. 3 ft. and up, large, 50c each; 3 for \$1.25.

## Weigela Rosea

Sprays of large pink flowers. Leaves are beautifully variegated green and white. Grows 3 to 4 feet high. Very beautiful. 2-year, 15 to 18 in., 30c each; 3 for 75c; 6 for \$1.25.



Chinese Elm Hedge

## Hedge Plants

**CHINESE ELM HEDGE.** The very finest of all hardy hedges, very fast grower, can be trimmed to any size or height. Plant 12 to 18 inches apart along walks, drives, lot lines, as windbreaks or to hide undesirable views. Cut tops back to 12 inches to cause plants to branch thickly from the bottom. Grows 12 to 15 feet in height. 20 for \$1.10; 50 for \$1.75; 100 for \$2.50; 200 for \$10.00.

**CALIFORNIA PRIVET.** This variety has long been known as one of the most beautiful hedging plants. It grows rapidly and is free from insects and scale. Leaves are dark, glossy green. Not dependably hardy in some northern sections. 2 to 3 ft., 20c each; 3 for 55c; 12 for \$2.00; 100 for \$9.00.

**AMOR RIVER PRIVET.** The hardiest of Privets. For hedges, plant one foot apart. 24 to 30 in., 15c each; 12 for \$1.50; 25 for \$2.75.



Flowering Almond



Everblooming  
Honeysuckle Heckrottii

## Special

**CHINESE ELM  
Hedge Offer  
15**

**18-24 in. plants,  
enough for 30 ft.  
of hedge planted  
2 ft. apart,**

**95¢**





*Blue Ribbon*

## ROSE Collection

The Cream of the Rose Family

AMI QUINARD. Deep crimson.  
MRS. E. P. THOM. Best yellow.  
EDITOR McFARLAND. Sparkling pink.  
EDITH PERKINS. Salmon-pink and orange.  
TALISMAN. Red and gold.  
ETOILE DE HOLLANDE. Dark red.

**6** 2-Year, Strong,  
Field-Grown Plants **\$1<sup>69</sup>**

35c Each

**12** 2 of Each **\$3<sup>00</sup>**



*Queen*  
**GLADIOLUS**  
*Garden*  
Colorful . . . . Beautiful  
100 Strong Blooming-Size Bulbs . . . . **\$1<sup>69</sup>**

Including 10 Picardy (the Million Dollar Giant Pink Glad), and 10 Pelegrina (the New Glad), at least 10 of our best varieties and colors in the above assortment. Not labeled.

### Note:

If you have not room to plant 100 Gladiolus bulbs, we will send you half of the above assortment, 50 bulbs for \$1.00.

For Larger Quantities Ask For Special Price

## *Bargain* Assortment

of the Newer Phlox

Strong, 2-year, field-grown plants—once planted last for years.

BORDER QUEEN. Watermelon-pink.  
LILLIAN. New and very popular. Clear pink with blue eye. Large florets. Very fragrant. Tall stems, wide flower heads.  
ETHEL PRITCHARD. Charming lavender-blue flowers. Very solid, well formed heads. Most dependable.

GRAF ZEPPELIN. Popular large white with red eye in each floret.

R. P. STRUTHERS. Dainty coral flowers. Fine for cutting. Free blooming.

WM. KESSELRING. Bright violet-purple with large white eye. Blooms freely.

All 6 Plants (1 of each) . . . . . \$1.00  
12 Plants (2 of each) . . . . . 1.49







**Bronze Egyptian 'Mum** (See page 30)



**Pink Egyptian 'Mum**  
(See page 30)

## Autumn Glory Garden

Showers of Beauty—500 or more flowers on one plant.

- 2 Bronze Egyptian 'Mums
- 2 Pink Egyptian 'Mums
- 4 Blue Sky Lark Hardy Asters

**\$1<sup>35</sup>**

**5 of each for \$2.15**

See page 30 for description and prices.



**Tree Hydrangea P. G.** (See page 30)



**Blue Sky Lark Hardy Asters**  
(See page 30)

**Chinese Magnolia**

## FLOWERING TREE Collection

- 1 Chinese Magnolia
- 1 Tree Hydrangea P. G.
- 1 Red Flowering Dogwood

**\$3<sup>50</sup>**

See page 30 for description and prices.

**Red Flowering Dogwood** (See page 30)





# SHRUB and FLOWER *Novelties*

(For Color Illustration, see page 29)

## Chinese Magnolia

(Magnolia Soulangeana)

Let's change "Magnolia" to "Magnificent" for no name could be better suited to this glorious tree. Truly Magnolia is the aristocrat of all flowering ornamentals.

Produces immense 3- to 5-inch flowers in the spring before leaves appear. Leaves large and glossy. A highly ornate specimen at all times of year. Grows 18 to 20 feet tall. Admirers will come by your home just to see this amazing beauty. One customer wrote us in June that the Magnolias he purchased from us this spring had two blooms  $4\frac{1}{2}$  inches each and lasted over a month, which to him had already been worth the price he paid for it, he so enjoyed these blooms which were so magnificent in size and color. 2-year, 20 to 24 in., branched, field-grown stock. \$1.50 each; 2 for \$2.75; 6 for \$6.60.

## Blue Skylark Hardy Aster

Planted in May we actually counted 800 blooms on one plant. We are listing this wonderful Aster with the 'Mum family, they have about the same blooming season from early September to November. Blue Skylark is a very thrifty plant, grows from  $2\frac{1}{2}$  to  $3\frac{1}{2}$  feet high, can be planted for border planting or in back of smaller flowers like Glads or 'Mums on account of its great height. They are fine for individual bouquets or fit in beautifully with Glads, 'Mums, or other fall flowers. See page 11 for illustration. 25c each; 3 for 60c; 10 for \$1.00; 25 for \$2.10.

## Tree Hydrangea P. G.

Handsome, strong 3- to 4-foot trees. Blooms from July to September the first year. Star attraction in any landscape. Will bloom this summer. Starts with a white bloom which turns to pink. See page 29 for illustration. \$1.25 each; 3 for \$3.00.

## Egyptian 'Mum

Very Hardy Perennial

Similar to Pink Cushion and Azaleamum. Stronger grower and richer in color, blooms first year planted from August to late in fall, dainty rose-like buds opening to soft pink flowers, rapid grower, grows from a small plant to a mound the size of a bushel basket in one year with from 500 to a thousand blossoms on each plant, a gorgeous flower bed by itself, or if you are looking for a dainty, beautiful border for your flower bed, plant Egyptian 'Mum. See page 29 for illustration. 30c each; 2 for 50c; 5 for \$1.00; 12 for \$2.00.

## Red Flowering Dogwood

(Cornus florida rubra)

Beautiful member of the Dogwood family, bearing a mass of deep rose-colored flowers in early spring. Symmetrical tree, thriving in sun or semi-shade. Grows to 20 feet high. 2 to 3 ft. trees, \$1.25 each; 3 for \$3.25.

## Early Bronze 'Mum

A new creation in 'Mums, producing hundreds of golden brown flowers the first season from early August to Thanksgiving time. Their growing habits are the same as the Egyptian 'Mum. 35c each; 3 for \$1.00; 5 for \$1.30; 12 for \$2.50.

### Shrub Collection "C"

<b>6</b>	<b>25</b>	SPIREA Van Houttei.	<b>\$1.59</b>
		Flowering Size.	
		CHINESE ELM. Baby	Net,
		Trees. 18 to 24 in.	No Discount

## How to Order

**WHEN TO ORDER.** Order now on receipt of this catalog or as soon as possible thereafter and we will reserve your stock for you. Orders are booked in the order they are received and we ship as near the date requested as possible, according to weather conditions. Shipping date March 15th to the latter part of May.

**HOW TO ORDER.** An Order Blank is provided herewith for your convenience. Fill out clearly, be sure to print or write your name and address plainly, thus avoiding errors and delay. Remit by cash, money order or check. If cash is remitted, be sure to register letter.

**PAYMENT AND TERMS.** Cash with order; however, if your order amounts to \$5.00 or more, we will book your order with 25% down and balance 10 days before you wish your stock shipped.

### CORRECT PLANTING BOOKLET

Forty-eight pages of valuable information on planting, pruning and general care of plants, shrubs, trees, etc. Everyone interested in plants should have this book. Supply limited.

PRICE 25c.  
If Included  
With Order—

**15¢**

## Berry Planting Instructions

### PLANTS REQUIRED TO SET AN ACRE

Strawberries (Commercial use) . . . . .	3 ft. 8 in. x $1\frac{1}{2}$ ft.,	7,920
Strawberries, Everbearing . . . . .	$2\frac{1}{2}$ ft. x $1\frac{1}{2}$ ft.,	11,600
Strawberries (Garden use) . . . . .	$2\frac{1}{2}$ ft. x $1\frac{1}{2}$ ft.,	11,600
Black Raspberries . . . . .	$7\frac{1}{2}$ ft. x $3\frac{1}{2}$ ft.,	1,777
Red Raspberries . . . . .	6 ft. x 3 ft.,	2,400
Blackberries . . . . .	7 ft. x $3\frac{1}{2}$ ft.,	1,777
Dewberries . . . . .	6 ft. x 3 ft.,	2,400
Currants . . . . .	5 ft. x 4 ft.,	2,200
Gooseberries . . . . .	5 ft. x 4 ft.,	2,200
Grapes . . . . .	8 ft. x 10 ft.,	540
Grapes . . . . .	8 ft. x 12 ft.,	440

### SPACING DISTANCE FOR FRUIT TREES

Apple . . . . .	30 to 40 feet apart each way
Peach . . . . .	16 to 20 feet apart each way
Sour Cherry . . . . .	16 to 24 feet apart each way
Sweet Cherry . . . . .	20 to 30 feet apart each way
Pear . . . . .	18 to 24 feet apart each way
Plum . . . . .	18 to 24 feet apart each way
Apriocot . . . . .	18 to 24 feet apart each way

## Our Prices Are NOT PREPAID

except where  
noted

## DISCOUNTS

apply to  
everything in  
this catalog  
except  
Collections,  
Sweet September  
Cherry,  
Hardee Peach,  
Fertile Hale Peach



91

## ORDER SHEET

# WESTHAUSER NURSERIES

## SAWYER, MICHIGAN

## NURSERYSTOCK

**WITH \$5.00 AND \$10.00**

## CASH ORDERS

**SEE PAGE 2**

Date 193

<u>Amount of Order \$</u>	<u>Enclosed \$</u>	<u>Amount Due \$</u>
---------------------------	--------------------	----------------------

**Your Name** \_\_\_\_\_  
**Ship to** \_\_\_\_\_ (Please print or write your name plainly to avoid errors and delay)  
**Post Office** \_\_\_\_\_ **State** \_\_\_\_\_

R.F.D.      Box No.      Street No.

Nearest  
Express Office \_\_\_\_\_ County \_\_\_\_\_  
(If other than Post Office)

Ship On or About Express ( ) Parcel Post ( )

**No Orders for less than One Dollar accepted.**

**WHEN TO ORDER.** Order now on the receipt of this Catalog or as soon as possible thereafter and we will reserve your stock for you. Orders are booked in the order they are received and we ship as near the date requested as possible according to weather conditions. Shipping date March 15 to the latter part of May.

**HOW TO ORDER.** An Order Blank is provided herewith for your convenience. Fill out clearly, be sure to print or write your name and address plainly, thus avoiding errors and delay. Remit by cash, money order or check. If cash is remitted, be sure to register letter.

**PAYMENT AND TERMS.**  
Cash with order; however, if your order amounts to \$5.00 or more, we will book your order with 25% down and balance 10 days before you wish your stock shipped.

**HOW TO SHIP.** We advise Express if you have an Express Office in your Town.

Parcel Post shipments will be made C. O. D. for Postage, you can pay your Postman the Postage on arrival of plants, in that way your plants are automatically Insured.

[illegible]







# Westhauser's Grape Plants

## HEAVY ROOTED *at Wholesale Prices*

OUR GRAPE PLANTS are known the country over for a fast-growing, heavy-bearing strain. They will produce delicious fruit, when established, for a long time. Many thousands of our customers are reaping both pleasure and profit from their investments.

**Concord** Is the leading variety for table use, also is supreme for jelly and wine purposes. They grow on all kinds of soil and produce enormous crops of fruit. The bunches are large and compact, the berries are dark blue and very juicy. Many thousand carloads and truckloads are shipped every fall from the great Michigan Fruit Belt. Grape plants are very scarce the country over this year. It will pay you to order early and have your plants reserved.

**Niagara** (White.) This is the leading white Grape grown. Berries are large and fine flavored. Ripens about the same time as Concord.

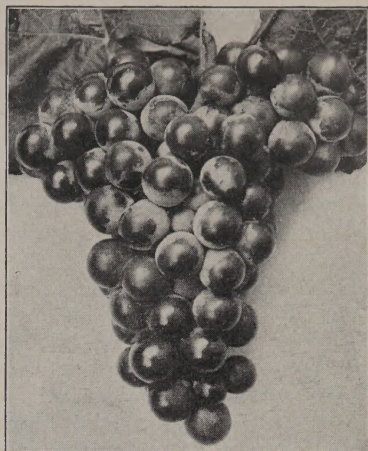
**Moore's Early** (Black.) Ripens about two weeks earlier than the Concord. Large berries and bunches. Excellent for home use and market, and does not winter-kill.

### Grape Arbor Special

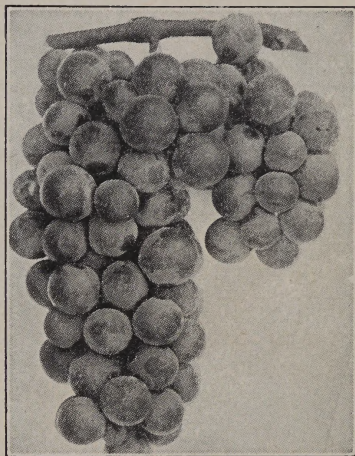
Bearing Size 3-Year  
Grape Assortment

- 4 Niagara. 3-year.
- 4 Concord. 3-year.

Net,  
No Discount **\$1.69**



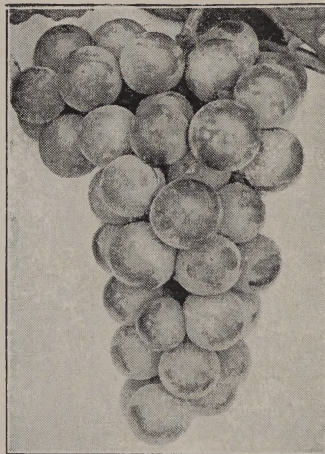
Moore's Early



Concord

### Caco

(Red.) This new Grape is outstanding for its beauty and quality. Color wine-red, flavor unusually rich, rivals in appearance and flavor Grapes grown under glass. Caco was awarded a medal by the American Institute of New York, a high honor for achievement.



Niagara

### Blue—White—Black 2-Year Grape Assortment

- 3 Moore's Early. Early.
- 4 Concord. 2-year. Midseason.
- 3 Niagara. 2-year. Midseason.

10 Plants  
Large **\$1.00**

Net, No Discount

### Fredonia

A winner. This new variety threatens to displace all other black Grapes. A new, very early Grape, originated and thoroughly tested by the New York Experiment Station. Ripens with Portland. The bunch and berry are large, with excellent flavor. Ripens fully ten days before Moore's Early and is an excellent shipper, as it does not crack. This Grape fills a long-felt need—a juicy, delicious black Grape that ripens early. Vine vigorous and productive. One of the best new varieties.

	Each	3	6	12	25	50	100	200	300	400	1000
Concord (3-yr) bearing size .	\$0.30	\$0.80	\$1.40	\$2.50	\$4.00	\$7.50					
Concord (2-yr., No. 1) . . . .	.10		.55	1.00	1.85	2.95	5.25	10.00	13.25	17.50	39.00
Concord (1-yr., No. 1) . . . .	.08		.45	.80	1.50	2.50	4.00	5.35	8.00	10.20	22.50
Niagara (2-yr. No. 1) . . . . .	.12		.60	1.10	2.00	3.00	5.00	9.00	13.75	18.50	42.00
Moore's Early (2-yr., No. 1) .	.12		.60	1.10	2.00	3.00	5.00	9.00	13.75	18.50	42.00
Fredonia (3-yr.) bearing size .	.40		1.80	3.25	5.50						
Fredonia (2-yr., No. 1) . . . .	.25		.90	1.60	2.90	4.25	9.00	15.00	40.00		
Caco (3-yr.) bearing size . . .	.50		2.25	4.00	7.50						
Caco (2-yr., No. 1) . . . . .	.30	.70	1.25	2.25	4.00						



# THORNLESS

## Boysenberry

### Progress Marches On

And now comes the Thornless Boysenberry with all the vigor of the Thorny Boysenberry, cultural methods are the same; see page 18. Berries ripen about three weeks earlier than those of the Thorny Boysenberry. The home gardener will especially enjoy raising the thornless kind. The thornless, light green vines full of these large, purple berries are a beautiful sight. For the commercial grower they are quite a labor saving, being much easier to handle. Order early, only a few thousand plants available.

For lower prices on the Thorny Boysenberry, see page 17.



Life Size Berries

### THORNLESS BOYSENBERRY PRICES

Each	.....\$0.75	6 for	....\$3.00	25 for	...\$ 9.00
3 for	..... 1.75	12 for	.... 5.00	50 for	... 16.00

The supply of this variety is limited. Only 50 plants to one customer.

Golden Muscat

## 3 Champion Grapes

### Collection

New Aristocrats  
2-Year Plants

- 1 Golden Muscat
- 2 Fredonia
- 1 Caco

**\$1.29**

Net, No Discount

### Collection

3-Year, Bearing-Age  
New Grape Assortment

- 1 Golden Muscat
- 2 Fredonia
- 1 Caco

**\$1.99**

Net, No Discount

## GOLDEN MUSCAT

This new hardy Cornifonia Grape can now be grown in every section of the country. This variety is the result of the cross of the Muscat Hamburg and Diamond, which are very desirable in themselves. This cross makes a hardy, heavy bearing vine, and the quality of the fruit is similar to the white California Grape sold at all fruit markets. The berries are large, sweet and meaty, making

a wonderful variety to grow for home use and roadside stands. The bunches are large, heavy, broad shouldered, and tapering. Very compact. On account of this Golden Muscat being such a productive plant, we advise a good complete commercial fertilizer every spring, and you will be delighted with the crop. Supply of plants still limited. We offer nice, strong, 2-year-old, No. 1 plants. Will bear year after set. 75c each; 3 for \$2.00; 6 for \$3.50. 3-year bearing size, \$1.00 each; 3 for \$2.50. **\$2.50.**

Fredonia